# CUNNIDOC C 2016 THE MAGAZINE OF UPLAND BIRD AND WATERFOWL DOGS WE WA





For three and a half decades GUN DOG has reigned as North America's premier sporting dog publication, the only magazine devoted to all breeds of sporting dogs—pointers, setters, retrievers, versatiles and spaniels. No other magazine provides such comprehensive coverage of these hard-driving performers, and no other magazine appeals to a wider demographic of upland gamebird and waterfowl hunters.

These are people who spend a great amount of time—and money—living with, training and hunting over their dogs. To enhance this relationship, each issue of GUN DOG features breed articles, the latest information on canine medicine, nutrition and new products, hunting stories emphasizing the dog's role in the field, and numerous training articles showcasing the proven techniques and equipment developed and utilized by professional and amateur trainers throughout the country.

www.gundogmag.com

OUTDOOR SPORTSMAN GROUP

### A Voice In The Field

Whether it's a duck marsh at dawn, a pheasant drive in the Dakotas, a plantation quail hunt in the Deep South or a rugged excursion for chukars in the Mountain West, GUN DOG is there. If it's a gamebird and it's hunted with dogs, we cover it, and we do so with authority. GUN DOG writers are lifelong hunters and trainers who do what they write about, and they bring many decades of experience to their assignments. Our regular contributors include:

- Bob West
- Dr. Ed Bailey
- John Holcomb, DVM
- Joe Arnette
- Dave Carty
- Chad Mason
- John McGonigle
- Jerry Thoms
- John M. Taylor
- Steve Gash
- M.J. Nelson
- P.J. Reilly
- Mark Romanack
- Brad Fitzpatrick
- Mike Marsh
- Tyler Shoberg



#### In Every Issue

**Shotgun Review.** An in-depth, two-page illustrated review of a new model of shotgun, written by noted authorities like John M. Taylor, Steve Gash, Brad Fitzpatrick and others. Includes a specifications chart and corresponding information on the brand of ammo and loads used during tests.

**Guns & Gear.** Compiled by the publisher and the editors, this page showcases the newest products of our advertisers—guns, loads, e-collars and other training equipment, training DVDs, dog food, nutrition supplements, hunting apparel, etc.

**Veterinary Clinic.** John Holcomb, DVM, answers reader questions regarding various ailments and injuries suffered by sporting dogs; many of his responses include specific treatment recommendations and the names of related products—from flea and tick control to heartworm preventative to arthritis relief to suggested foods and dietary supplements for all life stages and performance levels.

**Sporting Dog Forum.** A single-page feature on a canine health-related topic of general interest to all gun dog owners. Topics include nutritional needs during hunting season and the off-season, pre-season conditioning, field first aid, eye and ear care, travel considerations, foot and coat care, senior care, hydration and overheating, etc.

**Spotlight.** A two-page illustrated profile of one of the "giants" in the modern sporting dog world—an outstanding breeder, trainer or marketer, an innovative product designer, a cutting edge shotgun developer, a leading ammunition manufacturer or a top-drawer outfitter.

**Point, Retrieve and Flush.** These three departments are devoted to each of the designated type of sporting dog—pointers, retrievers and spaniels. Primary focus is on training and numerous references to training products are included—e-collars, beeper/locator collars, GPS tracking units, training dummies and bird launchers.

**Training & Behavior Problems.** Dr. Ed Bailey, coauthor of *The Training and Care of the Versatile Hunting Dog*,

tackles reader questions on various field- and home-related issues and recommends specific training techniques and products he has found useful—everything from training equipment to dog crates and puppy housebreaking aids.

**Notes from the Field.** Well-known professional trainer Bob West discusses various training techniques, hunting strategies, health concerns, feeding recommendations and travel tips based on his many years of experience with all breeds of sporting dogs.

**Snap Shots.** Everyone wants to see his or her dog in the magazine, and this department offers that chance it's a favorite with readers because it's comprised entirely of *their* photos of *their* dogs and puppies at home or in the field, plus a brief "bio" of each.

**Parting Shots.** Joe Arnette wraps up each issue with a one-page "reflection" piece—sometimes humorous, sometimes nostalgic, sometimes bittersweet…and always compelling.







#### **DEDICATED WATERFOWL SECTION**

Because duck and goose populations are currently at an all-time high and retrievers are the most popular type of sporting dog—Labradors have topped American Kennel Club registration numbers for the past 24 years, and goldens are also among the top five breeds—we are expanding our waterfowling coverage in the key fall issues of 2016.

Beginning in September and continuing through the October and November issues, GUN DOG will work closely with its sister publication, WILDFOWL, to bring readers the latest information on hunting hotspots, new equipment, shotguns and loads, plus dynamic hunting stories "straight from the marsh." The two publications will complement each other in this effort to deliver a powerful one-two punch aimed specifically at the dyed-in-the-camo duck and goose hunter.



OUTDOOR SPORTSMAN GROUP

## The 2016 Line-Up

#### **DECEMBER 2015-JANUARY/FEBRUARY 2016**

Theme: Late-season hunts; holiday gift guide.

Features on hunting under extreme conditions plus a comprehensive list of gifts for the dog person and bird hunter.

Breed feature: German Longhair

AD CLOSE: ON SALE:

#### MARCH/APRIL/MAY 2016

Theme: Puppies

Lead features on choosing a pup, beginning training, and special puppy nutritional needs; departments often focus on puppies as well.

\*\*\*Special 6-page photo spread of readers' puppy photos makes this one of the year's most popular issues.

Breed feature: Sussex Spaniel

AD CLOSE ON SALE:

#### JUNE/JULY 2016

Themes: E-collars; summertime activities: Dock Dog competition

\*\*\*Annual e-collar review—the latest models, with tips for choosing,
using and maintenance.

Breed feature: Braque D'Auvergne

AD CLOSE: ON SALE:

#### **AUGUST 2016**

Theme: 35th Anniversary Issue; hunting season preparation & gear guide Features on pre-season conditioning and training tune-ups; tips on traveling with dogs. \*\*\*Complementary equipment sections on upland bird guns and upland loads, training equipment and food & medications.

Breed feature: Golden Retriever

AD CLOSE ON SALE:

#### **SEPTEMBER 2016**

Theme: Annual Bird Hunter's Classic

Features on premier destinations and equipment; state-by-state quail & pheasant forecast; new dedicated waterfowl section highlighting early season hunts.

\*\*\*Special equipment sections showcasing waterfowl guns,

ammunition & chokes and miscellaneous accessories.

Breed feature: German Shorthair

AD CLOSE: ON SALE:

#### OCTOBER 2016

Theme: Waterfowl hunting, with a focus on mallards and other popular dabblers \*\*\*Features on premier duck and goose destinations/outfitters, decoys & calls, waterfowling clothing & equipment.

Breed feature: Flat-Coated Retriever

AD CLOSE: ON SALE:

#### **NOVEMBER 2016**

Theme: Destinations—Outfitters and public land opportunities

\*\*\*Features on top outfitters; dedicated waterfowl section on late-season hunts, divers, and boats & blinds.

Breed feature: Bohemian Griffon

AD CLOSE: ON SALE:

#### DECEMBER 2016-JANUARY/FEBRUARY 2017

Theme: Senior dogs; holiday gift guide

Features on hunting and caring for older dogs, plus tributes to old dogs fondly remembered; comprehensive gift guide for bird hunters. Breed feature: Longhaired Weimaraner

AD CLOSE:

ON SALE:







# 2016 General Advertising Rates

4-C (F	Page) 1 x	3 x	6 x	9 x	12 x	<b>B&amp;W</b> (p	page) 1x	3x	6x	9x	12×
Full	\$4,970	\$4,465	\$4,220	\$3,980	\$3,710	Full	\$3,665	\$3,305	\$3,115	\$2,935	\$2,755
2/3	\$3,810	\$3,380	\$3,240	\$3,040	\$2,860	2/3	\$2,510	\$2,260	\$2,150	\$2,015	\$1,880
1/2	\$3,215	\$2,890	\$2,745	\$2,565	\$2,405	1/2	\$1,900	\$1,720	\$1,615	\$1,530	\$1,435
1/3	\$2,490	\$2,240	\$2,110	\$1,985	\$1,865	1/3	\$1,305	\$1,180	\$1,125	\$1,055	\$990
1/4	\$2,230	\$2,015	\$1,885	\$1,765	\$1,675	1/4	\$1,035	\$940	\$875	\$820	\$780
1/6	\$1,915	\$1,725	\$1,625	\$1,530	\$1,445	1/6	\$720	\$655	\$620	\$580	\$550
2-C (F	Page) 1x	3x	6x	9x	12x	Cover	rs 1x	3x	6x	9x	12×
2-C (F	<b>Page)</b> 1x \$4,315	3x \$3,955	6x \$3,765	9x \$3,585	12x \$3,405	Cover	s 1x \$6,150	3x \$5,515	6x \$5,225	9x \$4,930	
											\$4,610
Full	\$4,315	\$3,955	\$3,765	\$3,585	\$3,405	4	\$6,150	\$5,515	\$5,225	\$4,930	\$4,610 \$4,075
Full 2/3	\$4,315 \$3,155	\$3,955 \$2,910	\$3,765 \$2,795	\$3,585 \$2,665	\$3,405 \$2,530	4 2	\$6,150 \$5,435	\$5,515 \$4,880	\$5,225 \$4,620	\$4,930 \$4,360	\$4,610 \$4,075
Full 2/3 1/2	\$4,315 \$3,155 \$2,550	\$3,955 \$2,910 \$2,370	\$3,765 \$2,795 \$2,265	\$3,585 \$2,665 \$2,180	\$3,405 \$2,530 \$2,085	4 2	\$6,150 \$5,435	\$5,515 \$4,880	\$5,225 \$4,620	\$4,930 \$4,360	12x \$4,610 \$4,075 \$3,900

# Destination Advertising Rates

4-Color Only	3x	7x	
Full Page	\$3,230	\$2,960	
2/3 Page	\$2,550	\$2,280	
1/2 Page	\$1,925	\$1,840	
1/3 Page	\$1,405	\$1,200	





# Marketplace Advertising Rates

	1x	3x	7x	
1ci	\$225	\$210	\$195	(4C)
21/8 x1	\$180	\$170	\$160	(B&W)
2ci	\$365	\$335	\$315	
21/8 x 21/4	\$295	\$265	\$250	
3ci	\$525	\$475	\$440	
21/8 x 31/2	\$415	\$380	\$355	
4ci	\$625	\$575	\$545	
21/8 x43/4	\$505	\$465	\$435	
43/8 x 21/4	\$505	\$465	\$435	
7ci	\$985	\$880	\$835	
21/8 x7	\$790	\$705	\$670	
6¾ x 2	\$790	\$705	\$670	
1/3 pg	\$1235	\$1180	\$1150	
21/8 x 91/4	\$885	\$800	\$750	
65% x 33%	\$885	\$800	\$750	
43/8 x 43/4	\$885	\$800	\$750	
½ pg	\$1695	\$1595	\$1535	
65/8 x 43/4	\$1360	\$1225	\$1080	
43/8 x 71/4	\$1360	\$1225	\$1080	
Full pg	\$2540	\$2400	\$2290	
6% x 9%	\$2355	\$2105	\$2005	



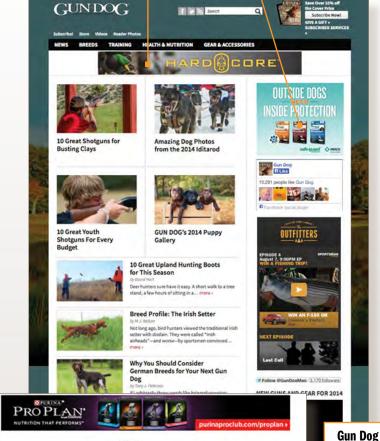
# Gun Dog Digital Advertising Opportunities

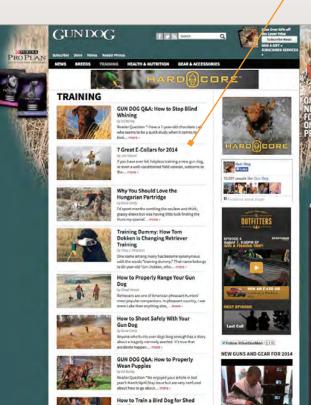
Target Ads to Training Content 728 x 90 Leaderboard 300 x 250 Rectangle

The **Gun Dog** digital property adds a valuable dimension to the brand by bringing visitors the most up-to-date news and information on sport-dog hunting presented with the latest gear, nutrition and training tactics, while showcasing all the breeds in popular photo galleries and delivering marketing access to the dedicated wing-shooters community and more.

Gun Dog Online: Vital Statistics	Monthly Avg.
Average Unique Visitors	52,000
Average Pageviews	263,000
Traffic from Mobile Device	35%
Traffic from Tablet	16%
Gun Dog e-Newsletters	Subscribers
Bi-monthly Distribution	19,000

Source: Google Analytics, September 1, 2014 - August 31, 2015.





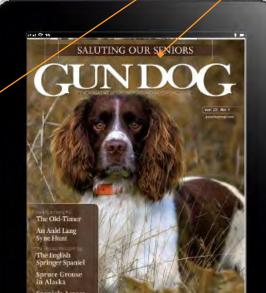


10 Great Shotguns for Busting

GUN DOG

TRAINING

VIDEO



e-Newsletter

**Gun Dog** 

Mobile

# Gun Dog Digital Advertising Opportunities

#### **Outdoor Sportsman Group Digital**

**Network** offers marketers the ability to develop highly-targeted campaigns that are fully integrated with any combination of multimedia assets – including OSG magazines, television programming, mobile and events.

These advertising opportunities give your products and services high-profile exposure to 80+milion American Sportsmen – and drive results!

**Display Advertising Units:** The OSG network utilizes the Internet Advertising Bureau's (www.iab.net) standard display units as well as several custom creative options.

**Streaming Video**: Delivers your brand's video messaging (or TV spot) to a captive audience via:

- :15 or :30 pre-roll
- Embedded in custom Superheader ad
- **E-Mail Newsletters:** Sent directly to opt-in subscribers, with advertisements appearing within the most current information and content on Sportsmen's preferred passion whether it is hunting, fishing or shooting.
- Custom e-blasts (with exclusive content

about your brand) are also available. **Custom Creative**: High-profile and engag-

ing ad units that best position your brand and surround the most relevant content across OSG websites.

**Targeting:** Increase your hyper-focused marketing efforts by targeting consumers most likely to purchase - we deliver potential buyers to your home page, specific product pages, e-commerce site or retail location.

- Available with geographic, contextual or section targeting.
- Sponsorships available for specific sections of content and specific stories please inquire.

**Online Ad Specs:** Comprehensive technical advertising creative specifications are available by clicking here.

#### OSG Online Properties Complement and Support the Most Effective Multi-Media Marketing Programs

#### **Online User Demographics**

Male: (%)	76.7	Unique Visitors per Month (MM)	6.6
Median Age:	43.0	Page Views per Month (мм)	35.1
Age 18-49: (%)	45.4	Average Time Spent (minutes)	10.2
Age 35-64: (%)	55.0	Average Page Views/Visit	
Average HHI:	\$77,000	Researched Product Online (%)	85.1
Fish (Index)	254	Brought Product Online (%)	85.0
Hunt (Index)	425	Camp (Index)	157

Sources: Google Analytics Sept-Aug 2015 monthly average; Digital User Survey, TouchPoint Research June 2014 (demographics, activities); ComScore July 2014 (median age).

#### **Advertising Rates & Positions**

All online advertising is is sold on a cost-per-thousand (CPM) basis, unless otherwise noted.

Site Placement	Advertising Unit	Net CPM
Leaderboard	728 x 90	\$10
Medium Rectangle	300 x 250	12
Sticky-Medium Rectangle	300 x 250	10
Half-Page	300 x 600	14
Roadblock	300 x 250; 728 x 90	20
Targeting	Geographic, Section, Contextual	CPM plus \$2
Mobile	320 x 50 / 300 x 50	5

#### **Custom Creative**

Site Placement	Advertising Unit	Net CPM
Video Pre-Roll: 15 / 30 Seconds	640 x 480	\$20/30
Superheader	1020 x 90 > 1020 x 415	35 with video/25
Site Skin	1400 x 800	25
Interstitial (pre-)	600 x 400	25
E-Commerce Widget	Custom, with product integration	25

#### **E-Mail Newsletters & Custom E-Blasts**

Site Placement	Advertising Unit	Net CPM
E-Mail Newsletter (by brand)	728 x 90, 300 x 250	Flat fee; see p. 5
Custom E-Blast	600 x 800	50

Outdoors Sportsman Group Digital Network also offers customized packages, beyond standard sizes and placements, that satisfy the specific needs and objectives of our clients. For more information, please contact your local sales rep or email: david.grant@outdoorsg.com.

Terms: ROS: Run-of-site (on a specific website). ROC: Run-of-category (hunt, fish, shoot). RON: Run-of-network (all OSG websites).



A SWOP-standard proof, pulled from the supplied file, must be submitted with each 4-color ad.

Non-Bleed - 1/2" inside trim. Nonbleed ads should have all elements within this measurement.

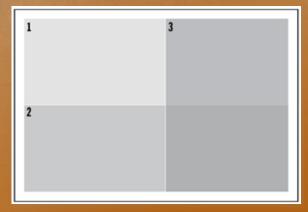
Bleed - 1/8" outside the trim. Elements that "bleed" off trimmed page should extend at least 1/8" beyond trim.

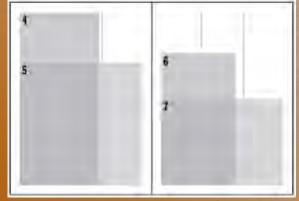
Trim - The edge of the page

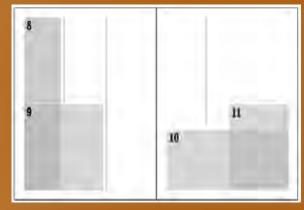
Safety - 1/4" inside of trim edge. All image and text not intended to bleed should be within this measurement

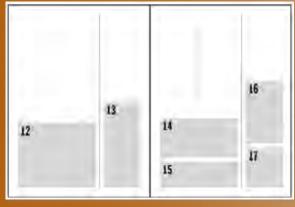


# Advertising File Sizes









lypical Advertising Sizes and Mechanical Specifications: Trim Size: 7¾ w x 10½ h

- **1. Two Page Spread**Non-Bleed: 14.5 x 9.5
  Bleed: 15.75 x 10.75
  Trim: 15.5 x 10.5
  Safety: 15 x 10
- 2. Two Page
  One-Half Horizontal
  Non-Bleed: 14.5 x 4.75
  Bleed: 15.75 x 5.5
  Trim: 15.5 x 5.25
  Safety: 15 x 4.75
- **3. Full Page**Non-Bleed: 6.75 x 9.5
  Bleed: 8 x 10.75
  Trim: 7.75 x 10.5
  Safety: 7.25 x 10

- **4. Two-Third Vertical**Non-Bleed: 4.375 x 9.5
  Bleed: 5.25 x 10.75
  Trim: 5 x 10.5
  Safety: 4.5 x 10
- **5. Two-Third Horizontal**Non-Bleed: 6.75 x 6.75
  Bleed: 8 x 7.125
  Trim: 7.75 x 6.875
  Safety: 7.25 x 6.375
- **6. One-Half Vertical**Non-Bleed: 4.375 x 7.25
  Bleed: 5.25 x 8
  Trim: 5 x 7.75
  Safety: 4.5 x 7.25
- **7. One-Half Horizontal** Non-Bleed: 6.75 x 4.75 Bleed: 8 x 5.5 Trim: 7.75 x 5.25 Safety: 7.25 x 4.75

- **8. One-Third Vertical**Non-Bleed: 2.125 x 9.5
  Bleed: 2.875 x 10.75
  Trim: 2.625 x 10.5
  Sefert: 2.125 x 10
- **9. One-Third Square**Non-Bleed: 4.375 x 4.75
  Bleed: 5.125 x 5.5
  Trim: 5 x 5.25
  Safety: 4.5 x 4.75
- **10. One-Third Horizontal** Non-Bleed: 6.75 x 3.375 Bleed: 8 x 4.125 Trim: 7.75 x 3.875 Safety: 7.25 x 3.625
- **11. One-Quarter Vertical** Non-Bleed: 3.375 x 4.75
- **12. One-Quarter Horizontal** Non-Bleed: 4.375 x 3.625

- **13. One-Sixth Vertical** Non-Bleed: 2.125 x 4.75
- **14. One-Sixth Horizontal** Non-Bleed: 4.375 x 2.25
- **15. One-Eighth Horizontal** Non-Bleed: 4.375 x 1.5
- **16. One-Eighth Page** Non-Bleed: 2.125 x 3.5
- **17. One-Twelfth Page** Non-Bleed: 2.125 x 2.25
- **18. One Inch Banner** Non-Bleed: 6.75 x 1
- **19. Two Inch Banner** Non-Bleed: 6.75 x 2
- **20. Eight Inch Vertical** Non-Bleed: 2.125 x 8

- 21. Seven Inch Vertical
- **22. Six Inch Vertical** Non-Bleed: 2.125 x 6
- 23. One Inch 2-Column
- **24.** One Inch Vertical Non-Bleed: 2.125 x 1



#### Terms and Conditions:

- The publisher may reject any advertising for any reason at any time, even if previously acknowledged or accepted.
- 2. Cancellations or changes in advertising (including changes in insertion orders) will not be accepted by the publisher after the issue closing date.
- 3. Cancellations must be in writing, and none are considered accepted until confirmed in writing by the publisher.
- 4. Cancellation of a space contract by the advertiser or its agency will result in the forfeiture of position protection and/ or the contract rate, if any. The rate on past and subsequent insertions will be adjusted to conform to the actual space used at current rates.
- 5. The publisher shall not be liable for any delay or failure to print, publish or circulate all or any portion of any issue in which an advertisement accepted by the publisher is contained if such failure is due to acts of God, strikes, work stoppages, accidents, or other circumstances beyond the publisher's control. The liability of publisher, if any, for any act, error, or omission for which it may be held responsible at law or in equity shall not exceed the cost of the advertising space affected by the error. In no event shall publisher be liable for any indirect, consequential, punitive, special, or incidental damages, including, but not limited to, lost income or profits.
- 6. Advertiser and agency represent and warrant that they are authorized to publish the entire contents and subject matter of any advertisement in any issue or edition and that publication will not violate any law or infringe upon any right of any party or result in any claims against publisher. In consideration of the publication of an advertisement, the advertiser and the agency, jointly and severally, will indemnify, defend and hold harmless

- InterMedia Outdoors, Inc., its affiliates, officers, agents and employees against any and all losses and expenses (including legal fees) arising from or relating to (a) a breach or misrepresentation of the foregoing representations and warranties, and/or (b) the publication or contents of the advertisement including, without limitation, claims or suits for defamation, libel, misappropriation, privacy or publicity rights, copyright or trademark infringement, plagiarism, and from any and all similar claims now known or hereafter devised or created.
- 7. No conditions, printed or otherwise, appearing on the contract, order, or copy instructions that conflict with the publisher's policies or the terms and conditions stated herein will be binding on the publisher and to the extent inconsistent with the terms herein, these terms and conditions shall govern and supersede any such conditions.
- 8. The publisher has the continuing right to adjust its rate schedule and will regard the failure of an order to correspond to the rate schedule as a clerical error and will, without further communication, invoice the advertiser based on rates in effect at that time.
- 9. The publisher will hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher. Please be advised that there is no "sequential liability" to the publisher. Payment is due upon receipt of invoice. All payments must be in United States currency. Advertiser and/or its advertising agency are jointly and severally liable for all costs, fees and expenses (including attorney or collection agency fees) incurred in connection with the collection of all monies due.
- 10. The forwarding of an order is construed as an acceptance of all the publisher's rates and conditions in effect at that time.
- 11. This agreement shall be governed by and construed in accordance with the laws of the State of Georgia without regard to conflict of laws provisions. Any action or proceeding arising out of or relating to this agreement or publisher's publication of the advertising shall be brought in the courts of record in the State of Georgia.





# Digital Advertising Requirements

For advertisements prepared in InDesign and QuarkXPress, place the page layout document and all images (InDesign: use Package — Quark: use Collect for Output) in one folder. Collect all the fonts, both screen and printer, used in the document and place them in a folder labeled "fonts" inside the document folder. It's critical that you supply all fonts used, even such common ones as Times and Helvetica. Different versions of fonts with the same name from the same foundry may have different metrics or kerning pairs, and these differences can cause type to reflow. We will use your fonts exclusively for your ad.

#### Media:

Files can be sent via advertising materials portal\*,CD, or by email (must not exceed 5MB in size).\*Upon completion of your upload to our advertising materials portal, please contact your InterMedia advertising materials manager immediately to let us know that your files are ready to download. Additionally, we will require a fax copy of the ad for preliminary proofing purposes. If your ad is color, we will require an acceptable color proof be shipped to us at the earliest date possible.

#### Advertising Materials Portal:

InterMedia Outdoors maintains an advertising materials portal to support advertisers in the quick and easy electronic delivery of digital ad files. The IMO Portal is a simple way to transmit large files over the internet. However, content proofs are still required for electronically submitted ads (see Proof Policy below for requirements). Please contact your InterMedia advertising materials manager upon upload to the portal. Portal URL: http://imo.sendmyad.com

#### Proofs:

A content proof should be submitted with every ad. All proofs should be at 100%. Proofs of full-page ads should include registration marks. For color ads a properly calibrated, SWOP-certified proof with color bar should be included for guidance on press. A list of SWOP-certified systems is available at: http://swop.org/certification.html#cert. For ads submitted via email or FTP, a low resolution PDF or JPEG file is acceptable in lieu of a hardcopy proof. The PDF of JPEG file should be clearly labeled "Proof" to differentiate it from the high resolution ad file.

#### Fonts:

We can only accept OpenType or PostScript Type 1 fonts. If TrueType fonts are used, they must be converted to outline in Illustrator or a similar program, or embedded within a PDF. Type must not have styles (bold, italic, etc.) applied in the page layout program. The actual (bold or italic) font must be selected.

#### Document Setup:

For full-page ads, your document page size should match the magazine page size. Please include trim marks with 1/8" offset. Bleeds should extend 1/8" beyond trim. Two-page ads must be created as two individual pages, not one double-size page. Maximum one ad per document.

#### Images:

#### **Photographic:**

Should be saved in TIFF or EPS format, not JPEG, and must not contain extra channels. The color space should be CMYK or Grayscale. The maximum ink coverage (C+Y+M+K) should be no more than 300%. The effective resolution of images should be between 240 and 400 dpi. Images should not contain embedded transfer functions or halftone screens. Do not use ICC profiles or other color management.

#### Linework:

Should be saved as a bitmap TIFF. Should have an effective resolution of 1200 to 2400 dpi.

#### **Vector (EPS logos, etc.):**

Images must be embedded, not linked. Fonts must be converted to outline (preferred) or embedded within the EPS.

Do not place EPS files inside of EPS files.

#### Colors:

No RGB or Pantone. Must be CMYK. Total ink coverage must not exceed 300%. (Exception: if you have paid for a fifth color in your ad it must be a Pantone set to Spot.)



# Annual Quail & Pheasant Forecast Wisconstitution Wisconstitution Wisconstitution Wisconstitution Wisconstitution Raised up Ringneck The Stylish & Companionable Ringneck Bumped: Bumped: Bumped: Bumped: Gattway Woodles Guns & Loads Gattway Woodles Guns & Loads Raise Alls & Retrievers Storeger Report Storeger R

# Specifications for Business Reply Mail & Full-Page Advertising Inserts

#### Quantity:

Please call the Production Manager at 309-679-5085 for amount for specific months.

#### **Minimum Dimensions:**

3 7/8" deep; 5" from backbone (fold) to face (outside edge); 3 1/2" flap on high-folio side. These measurements yield an overall (unfolded) size of 12 1/8" wide by 3 7/8" deep. Deliver cards folded.

#### **Maximum Dimensions:**

11" deep; 8" from backbone (fold) to face (outside edge); 4" flap on high-folio side. These measurements yield an overall (unfolded) size of 8" wide by 11" deep. Deliver cards folded.

#### Trim & Lap:

Absolute minimum lap is 3/8." Lap should be on low-folio side. Issues will jog to the foot; therefore, 1/8" will be trimmed off the foot of all supplied inserts. No trim at gutter (backbone). Final magazine size is 7 3/4" wide by 10 1/2" deep.

#### Live Matter:

Keep vital advertising material (type, logos, and important parts of photos) 1/2" from final trim.

#### Perforation:

Perforation must be 60% paper, 40% hole. (If holes are too large, the cards may tear apart during binding). Make sure your printer is aware of this specification.

#### **Porosity Specs:**

Inserts are fed by vacuum grippers. Insert stock should not be too porous for proper feeding. Stock with excessive porosity will cause two or more inserts to

be picked up at one time (causing a premature depletion of supply); or it may fail to pick up an insert at all. Our printer uses the Gurley Porosity Tester. It should take at least 25 seconds to force 100ccs of air through the stock, using the Gurley Tester. Your insert stock should be Gurley specified and be guaranteed to meet the above minimum specifications.

#### **Deadline:**

Insertion order committing space must be at our office by closing date for a specific issue to allow time for proper pagination, for postal requirements, and for press information, etc. Inserts must be delivered by no later than the 20th of the month.

#### **Shipping & Packing:**

Please advise your printer to follow the specs above. Ship to: Account Manager - Wildfowl, Quad Graphics, West Allis Plant, 555 South 108th Street, West Allis, WI 53214-1145. Blueline sample of insert must be provided to the Production Manager for approval prior to printing.

#### **Postal Requirements:**

The U.S. Postal Service requires that any business reply mail be at least .007 inches thick (7-point stock). To get card rate, return portion of card should be at least 3  $\frac{1}{2}$ " by 5", but not exceed 4  $\frac{1}{4}$ " by 6". All business reply mail must comply with postal specifications.

#### Mailing / Miscellaneous:

Send all advertising materials to:

Production Manager, Wildfowl Magazine 2 News Plaza, 2<sup>ND</sup> Floor Peoria, IL 61614 309-679-5085 prodmgr\_wildfowl@outdoorsg.com

Audited by Audit Bureau of Circulation.





#### MAGAZINE Publisher's Statement

6 months ended June 30, 2015 Subject to Audit



Field Served: Serving the serious upland bird and waterfowl hunter.

Published by Outdoor Sportsman Group

Frequency: 7 times/year

#### 1. TOTAL AVERAGE CIRCULATION

	Paid Subscrip- tions	Verified Subscrip- tions	Total Paid & Verified Subscrip- tions	Single Copy Sales	Total Paid & Verified Circulation	Rate Base	% Above or Below Rate Base
Print	26,261	7,327	33,588	6,947	40,535		
Digital	1,672	-	1,672	122	1,794		
Total Circulation	27,933	7,327	35,260	7,069	42,329	None Claimed	

#### 2. PAID & VERIFIED CIRCULATION BY ISSUE

			Subscriptions			
	Issue	Paid	Verified	Total	Single Copy Sales	Total Paid & Verified Circulation
PRINT						
	Dec./Jan./Feb.	26,630	3,901	30,531	8,110	38,641
	Mar./Apr.	26,852	8,717	35,569	7,566	43,135
	June/July	25,302	9,364	34,666	5,164	39,830
DIGITAL						
	Dec./Jan./Feb.	1,496	-	1,496	138	1,634
	Mar./Apr.	2,068	-	2,068	168	2,236
	June/July	1,451	-	1,451	61	1,512
TOTAL						
	Dec./Jan./Feb.	28,126	3,901	32,027	8,248	40,275
	Mar./Apr.	28,920	8,717	37,637	7,734	45,371
	June/July	26,753	9,364	36,117	5,225	41,342

#### **Additional Information**

#### **PRICES**

Annual Suggested Retail Price - Subscriptions \$19.94 Average Single Copy \$4.99

Included in paid circulation are copies obtained through Individual Subscriptions and Single Copy Sales.

Included in verified circulation are copies distributed to Public Place and Individual Use.

Average nonanalyzed nonpaid circulation for the 6 month period: 774 copies per issue.

Post expiration copies: Average number of copies served on subscriptions not more than three months after expiration was 3,070 or 11.0% of average paid subscription circulation.

An average of 67 copies are included in Verified Individually Requested that were served to subscribers that ordered the magazine for which payment was not received.

DESCRIPTION OF DIGITAL - The Digital Issue is identical to the print product in format and advertising content. The Digital Issue is available at www.amazon.com, www.itunes.com and www.barnesandnoble.com.

We certify that to the best of our knowledge all data set forth in this Publisher's Statement are true and report circulation in accordance with Alliance for Audited Media's Bylaws and Rules.

Parent Company: Outdoor Sportsman Group

GUN DOG, published by Outdoor Sportsman Group • 512 Seventh Avenue, 11th Floor • New York, NY 10018

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