### **SUBSCRIPTION**



# 36 YEARS and GOING STRONG!

answers to all your questions with America's favorite dog and hunter magazine. Each issue is guaranteed to be filled with useeful information devoted to you, your dog and the sport of upland bird and waterfowl hunters.

www.gundogmag.com

DUTDOOR OUP

## A VOICE IN THE FIELD

Whether it's a duck marsh at dawn, a pheasant drive in the Dakotas, a plantation quail hunt in the Deep South or a rugged excursion for chukars in the Mountain West, GUN DOG is there. If it's a gamebird and it's hunted with dogs, we cover it, and we do so with authority. GUN DOG writers are lifelong hunters and trainers who do what they write about, and they bring many decades of experience to their assignments. Our regular contributors include:

- Bob West
- Dr. Ed Bailey
- John Holcomb, DVM
- Joe Arnette
- Dave Carty
- Chad Mason
- Jerry Thoms
- John M. Taylor

- Steve Gash
- M.J. Nelson
- Jerry Cacchio
- P.J. Reilly
- Mark Romanack
- Brad Fitzpatrick
- Mike Marsh
- Tyler Shoberg



### IN EVERY ISSUE

### **SHOTGUN REPORT**

An in-depth, two-page illustrated review of a new model of shotgun, written by noted authorities like John M. Taylor, Steve Gash, Brad Fitzpatrick and others. Includes a specifications chart and corresponding information on the brand of ammo and loads used during tests.

### **GUNS & GEAR**

Compiled by the publisher and the editors, this page showcases the newest products of our advertisers—guns, loads, e-collars and other training equipment, training DVDs, dog food, nutrition supplements, hunting apparel, etc.

#### **SNAP SHOTS**

Everyone wants to see his or her dog in the magazine, and this department offers that chance—it's a favorite with readers because it's comprised entirely of *their* photos of *their* dogs and puppies at home or in the field, plus a brief "bio" of each.

### **VETERINARY CLINIC**

John Holcomb, DVM, answers reader questions regarding various ailments and injuries suffered by sporting dogs; many of his responses include specific treatment recommendations and the names of related products—from flea and tick control to heartworm preventative to arthritis relief to suggested foods and dietary supplements for all life stages and performance levels.

### **NOTES FROM THE FIELD**

Well-known professional trainer Bob West discusses various training techniques, hunting strategies, health concerns, feeding recommendations and travel tips based on his many years of experience with all breeds of sporting dogs.

#### **SPOTLIGHT**

A two-page illustrated profile of one of the "giants" in the modern sporting dog world—an outstanding breeder, trainer or marketer, an innovative product designer, a cutting edge shotgun developer, a leading ammunition manufacturer or a top-drawer outfitter.

### **SPORTING DOG FORUM**

A single-page feature on a canine health-related topic of general interest to all gun dog owners. Topics include nutritional needs during hunting season and the off-season, pre-season conditioning, field first aid, eye and ear care, travel considerations, foot and coat care, senior care, hydration and overheating, etc.

### POINT, RETRIEVE AND FLUSH

These three departments are devoted to each of the designated type of sporting dog—pointers, retrievers and spaniels. Primary focus is on training and numerous references to training products are included—e-collars, beeper/locator collars, GPS tracking units, training dummies and bird launchers.

### **TRAINING & BEHAVIOR PROBLEMS**

Dr. Ed Bailey, co-author of *The Training and Care of the Versatile Hunting Dog*, tackles reader questions on various field- and homerelated issues and recommends specific training techniques and products he has found useful—everything from training equipment to dog crates and puppy housebreaking aids.

### **PARTING SHOTS**

Joe Arnette wraps up each issue with a one-page "reflection" piece—sometimes humorous, sometimes nostalgic, sometimes bittersweet...and always compelling.



## The 2017 Editorial Line-up

### **DECEMBER 2016-JANUARY/FEBRUARY 2017**

THEME: Senior dogs; late-season hunts

Features on hunting and caring for older dogs, plus tributes to old dogs fondly remembered; late-season hunts

BREED FEATURE: Longhaired Weimaraner and other

rarities

AD CLOSE: SEPTEMBER 19, 2016 ON SALE: NOVEMBER 22, 2016

### MARCH/APRIL/MAY 2017

THEME: Puppies

Features on choosing a pup, beginning training, and special puppy nutritional needs; departments often focus on puppies as well.

\*\*\* Special 6-page photo spread of readers' puppy photos makes this one of the year's most popular issues.

BREED FEATURE: English Springer Spaniel

AD CLOSE: DECEMBER 5, 2016 ON SALE: FEBRUARY 7, 2017

### **JUNE/JULY 2017**

THEMES: E-collars; summertime activities; international

\*\*\* Annual e-collar review—the latest models, with tips for choosing, using and maintenance.

BREED FEATURE: Airedale

AD CLOSE: FEBRUARY 28, 2017

ON SALE: MAY 2, 2017

### **AUGUST 2017**

THEME: Hunting season kickoff; field trials vs. actual hunts

Features on pre-season conditioning and training tune-ups; tips on traveling with dogs.

\*\*\* Complementary equipment sections on new upland bird guns and upland loads & chokes.

BREED FEATURE: Wirehaired Vizsla

AD CLOSE: MAY 1, 2017 ON SALE: JULY 4, 2017

### **SEPTEMBER 2017**

THEME: Annual Bird Hunter's Classic

State-by-state quail & pheasant forecast; features on premier destinations

\*\*\* Special equipment sections on training tools, food & meds, crates & kennels, miscellaneous accessories.

BREED FEATURE: Gordon Setter

AD CLOSE: JUNE 5, 2017 ON SALE: AUGUST 8, 2017

### **OCTOBER 2017**

THEME: Waterfowl hunting

\*\*\* Features on premier duck and goose destinations/ outfitters, non-toxic loads and semi-autos, other waterfowling equipment and accessories.

BREED FEATURE: Labrador Retriever

AD CLOSE: JULY 10, 2017

ON SALE: SEPTEMBER 12, 2017

### **NOVEMBER 2017**

THEME: East/West hunting

\*\*\* Stories on grouse & woodcock; chukars & prairie birds; contrasting hunting methods and the gear needed for each

BREED FEATURE: Boykin Spaniel

AD CLOSE: AUGUST 14, 2017 ON SALE: OCTOBER 17, 2017

### **DECEMBER 2017-JANUARY/FEBRUARY 2018**

THEME: Cold weather/late-season hunts

\*\*\* Stories on hunting in the Far North—ptarmigan in Alaska; recommended gear for hunting in extreme conditions.

BREED FEATURE: Italian Spinone

AD CLOSE: SEPTEMBER 19, 2017 ON SALE: NOVEMBER 21, 2017



# Right On Point and Delivering to Hand...

The average GUN DOG reader is anything but "average."
Our latest reader survey shows that the typical GUN DOG reader:

- · Owns two dogs and six shotguns
- Hunts upland gamebirds 22 days and/or waterfowl 19 days each season
- Has been involved in the sport for 20+ years.
- Two-thirds of those readers travel out of state to hunt to hunt each year—these are people who are dedicated to their sport and to their dogs, and they are quite willing to "go the extra mile" to increase their hunting opportunities.
- They're also willing to put their money where their passion lies. Readers annually spend:
  - \$36 million on dog food
  - \$31 million on their dogs' health care
  - \$13 million on training equipment
- 85% of them own e-collars

North America.

 They spend at least four hours a week training their own dogs, and half have also had their dogs professionally trained.

GUN DOG delivers a target audience of hard-core bird hunters whose passion is going afield with one or more well-trained dogs. Our writers provide editorial content specifically aimed at making our readers better owners, trainers and hunters, and in turn, our readers have made GUN DOG the number one sporting dog publication in





# SHOTGUNS & DESTINATIONS



SPECIAL INTEREST ISSUE

# PUPPY ISSUE March/April/May



The "Puppy Spectacular" includes one of our most endearing and enduring features—a six-page spread of reader-submitted photos of their little pride-and-joys. Everyone hopes to see their puppy in the pages of the magazine, and this has become an annual highlight. Also, editorial content is geared toward choosing and starting a pup, preliminary training and selecting the right equipment to get the job done properly.



PUPPY PHOTOS

CELTIC KENNELS' PAUL OBER

TESTING NATURAL ABILITY

MOSSBERG 500 YOUTH .410

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### **SPECIAL INTEREST ISSUE**

### BIRD HUNTER'S CLASSIC September

# 2016 BIRD HUNTER'S CLASSIC Annual Quail & Pheasant Forecast

SEPTEMBER 2016 | VOLUME 35 | NUMBER 5

- Saskatchewan Crane
- Guns, Loads & Chokes
- First Season Mistakes

CLASSIC PLANTATION QUAIL HUNT THE DOGS OF SOUTH GEORGI.

NOTES FROM THE FIELD PREPPING FOR THE SEASON

PUBLIC LAND POSSIBILITIES THE OTHER SOUTH DAKOTA

SHOTGUN REPORT CZ-USA'S UPLAND STERLING RICK AND RONNIE SMITH The September "Bird Hunter's Classic" features our annual state-bystate quail and pheasant forecast and travel-related articles to help readers plan their season in the uplands, plus extended product sections on training equipment, canine nutrition and supplements, crates and kennels and other miscellaneous accessories.

















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### **SPECIAL INTEREST ISSUE**

# WET & WILD October



OUTDOOR SPORTSMAN

## 2017 General Advertising Rates

4-C (Pa	age) 1x	3x	6 <b>x</b>	9x	12x
Full	\$5,069	\$4,554	\$4,304	\$4,060	\$3,784
2/3	\$3,886	\$3,448	\$3,305	\$3,101	\$2,917
1/2	\$3,279	\$2,948	\$2,800	\$2,616	\$2,453
1/3	\$2,540	\$2,285	\$2,152	\$2,025	\$1,902
1/4	\$2,275	\$2,055	\$1,923	\$1,800	\$1,709
1/6	\$1,953	\$1,760	\$1,658	\$1,561	\$1,474
2-C (Pa	age) 1X	3x	6 <b>X</b>	9x	12x
Full	\$4,401	\$4,034	\$3,840	\$3,657	\$3,473
2/3	\$3,218	\$2,968	\$2,851	\$2,718	\$2,581
1/2	\$2,601	\$2,417	\$2,310	\$2,224	\$2,127
1/3	\$1,989	\$1,867	\$1,805	\$1,739	\$1,673
1/4	\$1,719	\$1,622	\$1,556	\$1,499	\$1,454
1/6	\$1,397	\$1,331	\$1,290	\$1,255	\$1,224

Destination Ac	lvertising Rates
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4-Color Only	3x	7x
Full Page	\$3,295	\$3,019
2/3 Page	\$2,601	\$2,326
1/2 Page	\$1,964	\$1,877
1/3 Page	\$1,433	\$1,224

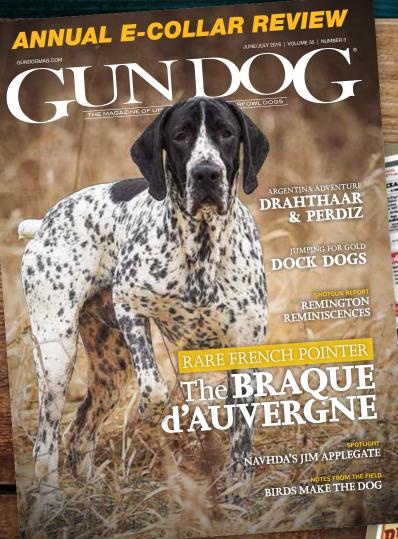
OUTDOOR SPORTSMAN GROUP

B&W (	page) 1X	3x	6x	9x	12x
Full	\$3,738	\$3,371	\$3,177	\$2,994	\$2,810
2/3	\$2,560	\$2,305	\$2,193	\$2,055	\$1,918
1/2	\$1,938	\$1,754	\$1,647	\$1,561	\$1,464
1/3	\$1,331	\$1,204	\$1,148	\$1,076	\$1,010
1/4	\$1,056	\$959	\$893	\$836	\$796
1/6	\$734	\$668	\$632	\$592	\$561
Cove	rs 1x	3x	6 <b>X</b>	9x	12x
4	\$6,273	\$5,625	\$5,330	\$5,029	\$4,702
2	\$5,544	\$4,978	\$4,712	\$4,447	\$4,157
3	\$5,309	\$4,763	\$4,514	\$4,259	\$3,978



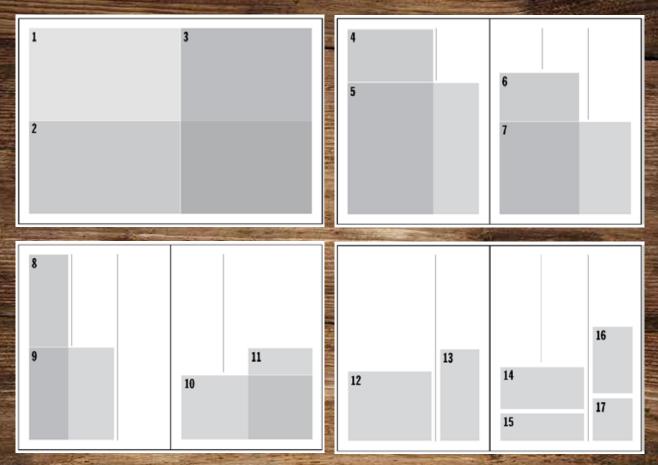
# **Marketplace Advertising Rates**

	1x	3x	7x		1x	3x	7)
1ci	\$230	\$214	\$199 4/C	6¾" x 2"	\$806	\$719	\$683
21/8" x1"	\$184	\$173	\$163 (B&W)	1/3 pg	\$1,260	\$1,204	\$1,173
2ci	\$372	\$342	\$321	21/8" x 91/4"	\$903	\$816	\$765
21/8" x 21/4"	\$301	\$270	\$255	6%" x 3%"	\$903	\$816	\$765
3ci	\$536	\$485	\$449	43/8" x 43/4"	\$903	\$816	\$76
21/8" x 31/2"	\$423	\$388	\$362	1/2 pg	\$1,729	\$1,627	\$1,56
4ci	\$638	\$587	\$556	65/8" x 43/4"	\$1,387	\$1,250	\$1,102
21/8" x43/4"	\$515	\$474	\$444	43/8" x 71/4"	\$1,387	\$1,250	\$1,102
4¾" x 2¼"	\$515	\$474	\$444	Full pg	\$2,591	\$2,448	\$2,33
7ci	\$1,005	\$898	\$852	65/8" x 95/8"	\$2,402	\$2,147	\$2,04
21/8" x7"	\$806	\$719	\$683				





### **Advertising File Sizes**



- A SWOP-standard proof, pulled from the supplied file, must be submitted with each 4-color ad.
- Non-Bleed: 1/2" inside trim. Non-bleed ads should have all elements within this measurement.
- Bleed: 1/8" outside the trim. Elements that "bleed" off trimmed page should extend at least 1/8" beyond trim.
- Trim: The edge of the page
- Safety: 1/4" inside of trim edge. All image and text not intended to bleed should be within this measurement.

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#### TRIM SIZE: 734 W X 101/2 H

1. TWO PAGE SPREAD Non-Bleed: 14.5 x 9.5 Bleed: 15.75 x 10.75 Trim: 15.5 x 10.5 Safety: 15 x 10

Non-Bleed: 14.5 x 4.75 Bleed: 15.75 x 5.5 Trim: 15.5 x 5.25 Safety: 15 x 4.75

3. FULL PAGE

Non-Bleed: 6.75 x 9.5 Bleed: 8 x 10.75 Trim: 7.75 x 10.5 Safety: 7.25 x 10

**4. 2/3 VERTICAL**Non-Bleed: 4.375 x 9.5 Bleed: 5.25 x 10.75 Trim: 5 x 10.5 Safety: 4.5 x 10

**5. 2/3 HORIZONTAL** Non-Bleed: 6.75 x 6.75 Bleed: 8 x 7.125 Trim: 7.75 x 6.875 Safety: 7.25 x 6.375

Non-Bleed: 4.375 x 7.25 Bleed: 5.25 x 8 Trim: 5 x 7.75 Safety: 4.5 x 7.25

**7. 1/2 HORIZONTAL** Non-Bleed: 6.75 x 4.75 Bleed: 8 x 5.5 Trim: 7.75 x 5.25 Safety: 7.25 x 4.75

8. 1/3 VERTICAL Non-Bleed: 2.125 x 9.5 Bleed: 2.875 x 10.75 Trim: 2.625 x 10.5 Safety: 2.125 x 10

9. 1/3 SQUARE Non-Bleed: 4.375 x 4.75 Bleed: 5.125 x 5.5 Trim: 5 x 5.25 Safety: 4.5 x 4.75

10. 1/3 HORIZONTAL

Non-Bleed: 6.75 x 3.375 Bleed: 8 x 4.125 Trim: 7.75 x 3.875 Safety: 7.25 x 3.625

**11. 1/4 VERTICAL**Non-Bleed: 3.375 x 4.75

12. 1/4 HORIZONTAL

Non-Bleed: 4.375 x 3.625

**13. 1/6 VERTICAL** Non-Bleed: 2.125 x 4.75

14. 1/6 HORIZONTAL Non-Bleed: 4.375 x 2.25

- 15. 1/8 HORIZONTAL Non-Bleed: 4.375 x 1.5
- **16. 1/8 VERTICAL** Non-Bleed: 2.125 x 3.5
- **17. 1/12 PAGE**Non-Bleed: 2.125 x 2.25
- **18. ONE INCH BANNER** Non-Bleed: 6.75 x 1
- **19. TWO INCH BANNER** Non-Bleed: 6.75 x 2
- 20. 8 INCH VERTICAL Non-Bleed: 2.125 x 8
- Non-Bleed: 2.125 x 7
- 22. 6 INCH VERTICAL Non-Bleed: 2.125 x 6
- 23. ONE INCH 2-COLUMN Non-Bleed: 4.375 x 1
- 24. ONE INCH VERTICAL Non-Bleed: 2.125 x 1

### **Terms and Conditions**

- 1 The publisher may reject any advertising for any reason at any time, even if previously acknowledged or accepted.
- 2 Cancellations or changes in advertising (including changes in insertion orders) will not be accepted by the publisher after the issue closing date.
- 3 Cancellations must be in writing, and none are considered accepted until confirmed in writing by the publisher.
- 4 Cancellation of a space contract by the advertiser or its agency will result in the forfeiture of position protection and/or the contract rate, if any. The rate on past and subsequent insertions will be adjusted to conform to the actual space used at current rates.
- 5 The publisher shall not be liable for any delay or failure to print, publish or circulate all or any portion of any issue in which an advertisement accepted by the publisher is contained if such failure is due to acts of God, strikes, work stoppages, accidents, or other circumstances beyond the publisher's control. The liability of publisher, if any, for any act, error, or omission for which it may be held responsible at law or in equity shall not exceed the cost of the advertising space affected by the error. In no event shall publisher be liable for any indirect, consequential, punitive, special, or incidental damages, including, but not limited to, lost income or pro ts.
- 6 Advertiser and agency represent and warrant that they are authorized to publish the entire contents and subject matter of any advertisement in any issue or edition and that publication will not violate any law or infringe upon any right of any party or result in any claims against publisher. In consideration of the publication of an advertisement, the advertiser and the agency, jointly and severally, will indemnify, defend and hold harmless KSE Sportsman Media, Inc. its affiliates officers, agents and employees against any and all losses and expenses (including legal fees) arising from or relating to (a) a breach or misrepresentation of the foregoing representations and warranties, and/or (b) the publication or contents of the advertisement including, without limitation, claims or suits for defamation, libel, misappropriation, privacy or publicity rights, copyright or trademark infringement, plagiarism, and from any and all similar claims now known or hereafter devised or created.
- 7 No conditions, printed or otherwise, appearing on the contract, order, or copy instructions that conflict with the publisher's policies or the terms and conditions stated herein will be binding on the publisher and to the extent inconsistent with the terms herein, these terms and conditions shall govern and supersede any such conditions.
- 8 The publisher has the continuing right to adjust its rate

- schedule and will regard the failure of an order to correspond to the rate schedule as a clerical error and will, without further communication, invoice the advertiser based on rates in effect at that time.
- 9 The publisher will hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher. Please be advised that there is no "sequential liability" to the publisher. Payment is due upon receipt of invoice. All payments must be in United States currency. Advertiser and/or its advertising agency are jointly and severally liable for all costs, fees and expenses (including attorney or collection agency fees) incurred in connection with the collection of all monies due.
- 10 The forwarding of an order is construed as an acceptance of all the publisher's rates and conditions in effect at that time.
- 11 This agreement shall be governed by and construed in accordance with the laws of the State of Georgia without regard to conflict of laws provisions. Any action or proceeding arising out of or relating to this agreement or publisher's publication of the advertising shall be brought in the courts of record in the State of Georgia.



### GENERAL PRODUCTION INFORMATION

### PRODUCTION MANAGER

**GUN DOG** 

2 News Plaza Peoria, IL 61614 309-679-5073

terry.boyer@outdoorsg.com

TRIM SIZE: 7-3/4" w x 10-1/2" h

NON-BLEED: ½" inside trim. Non-bleed ads should have all elements within this measurement.

BLEED: ½" outside the trim. Elements that "bleed off" trimmed page should extend at least 1/8" beyond trim.

TRIM: The edge of the page.

SAFETY: ¼" inside of the trim edge on all four sides for a total ½" safety both vertically and horizontally. All image and text not intended to bleed should be within this measurement.

Please contact the production manager for specs, quantities, and delivery information for supplied inserts and cards.

### **ADVERTISING FILE REQUIREMENTS:**

OSG requires that ads be submitted in PDF/X-1a format.

#### FILES MUST HAVE:

- All fonts embedded.
- Page geometry defined and consistent (trim, bleed, and media/art boxes).
- · Correct color space for all elements (CMYK or grayscale).
- Spot colors converted to CMYK.
- Color and grayscale image resolution between 266 and 300 ppi at 100% placement.
- Bitmap image resolution between 600 and 1200 dpi.
- Total ink coverage should not exceed 300%.

### **ADVERTISING FILE SUBMISSION:**

Outdoor Sportsman Group maintains an advertising materials portal to support advertisers in the quick and easy electronic delivery of digital ad files:

### osg.sendmyad.com

Once at the home page you can sign up as a new user or sign into your existing account. The ad portal will do a general check for correct ad size, font embedding, and image resolution per OSG's general ad submission guidelines.

Proofs supplied by the advertiser for color guidance will be forwarded to press.





### DIGITAL AUDIENCE/GUN DOG

GUN DOG online adds a valuable dimension to the brand by bringing visitors the most up-to-date news and information on training, canine health and nutrition, breeds, annual gamebird forecasts, favorite hunting locales and topnotch outfitters, plus engaging video content and shotgun, ammunition and gear reviews.

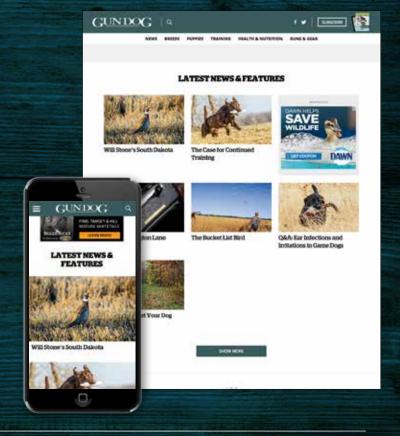
68K



**AVERAGE MONTHLY UNIQUES** 

38.8

**MEDIAN AGE** 



### AT A GLANCE

AVERAGE HHI	\$78,900
MALE (%)	78%
ANNUAL PAGE VIEWS	3,868,515
AVERAGE TIME SPENT	
PAGES PER SESSION	3.8
TRAFFIC FROM MOBILE/TABLET DEVICES	60%
ENEWSLETTER SUBSCRIBERS	17,000
SOCIAL MEDIA FOLLOWERS	25,291

Source: Site Traffic and Gender Skew based on Google Analytics data August 2015-July 2016. MRI Doublebase 2015; Demographics for Gun Dog based on the combined digital profile of Petersen's Hunting and Game & Fish magazines combined with 1+ hours of internet usage the prior day.





### **Publisher's Statement**

6 months ended June 30, 2016, Subject to Audit

### GUN DOG® THE MAGAZINE OF UPLAND BIRD AND WATERFOWL DOGS

Annual Frequency: 7 times/year

Field Served: Serving the serious upland bird and waterfowl hunter.

Published by Outdoor Sportsman Group - Integrated Media

EXECUTIVE SUMMARY: TOTAL AVERAGE CIRCULATION									
Total Paid & Verified Subscriptions	Single Copy Sales	Total Paid & Verified Circulation	Rate Base	Variance to Rate Base					
35,795	5,874	41,669	None Claimed						

TOTAL CIRCULATION BY ISSUE															
	P	aid Subscription	ıs	Vei	Verified Subscriptions					Single Copy Sales		les			
		Digital	Total Paid		Digital	Total Verified		Subscriptions	Paid & Verified		Digital	Total Single Copy	Paid & Verified		Paid & Verified
Issue	Print	Issue	Subscriptions	Print	Issue	Subscriptions	- Print	- Digital Issue	Subscriptions	Print	Issue	Sales	Circulation - Print	- Digital Issue	Circulation
Dec/Jan/Feb	27,013	1,592	28,605	5,316		5,316	32,329	1,592	33,921	7,296	77	7,373	39,625	1,669	41,294
Mar/Apr	27,501	1,563	29,064	6,407		6,407	33,908	1,563	35,471	6,116	76	6,192	40,024	1,639	41,663
Jun/Jul	25,846	1,629	27,475	10,515		10,515	36,361	1,629	37,990	4,000	56	4,056	40,361	1,685	42,046
Average	26,787	1,595	28,382	7,413		7,413	34,200	1,595	35,795	5,804	70	5,874	40,004	1,665	41,669

PRICES						
	Suggested Retail Prices (1)					
Average Single Copy	\$4.99					
Subscription	\$27.97					

<sup>(1)</sup> For statement period

#### RATE BASE

None Claimed.

#### NOTES

Post-Expire Copies: The following average number of copies were served to subscribers post expiration pending renewal and are included in Paid Subscriptions: 3,114

Average Nonanalyzed Nonpaid: Average Nonanalyzed Nonpaid circulation for the period was: 89

#### Included in Paid Circulation

Included in paid circulation are copies obtained through:

Individual Subscriptions
Single Copy Sales

#### Included in Verified Circulation

Included in verified circulation are copies distributed to:

Individuals

Public Place Locations

We certify that to the best of our knowledge all data set forth in this publisher's statement are true and report circulation in accordance with Alliance for Audited Media's bylaws and rules.

Parent Company: KSE Sportsman Media, Inc.

GUN DOG, published by Outdoor Sportsman Group - Integrated Media • 1040 Slxth Ave 12th Floor • New York, NY 10018

CARTER VONASEK
Planning Director
P: 212.852.6682 • F: 212.302.4472 • URL: www.gundogmag.com

Established: 1981 AAM Member since: 1984