

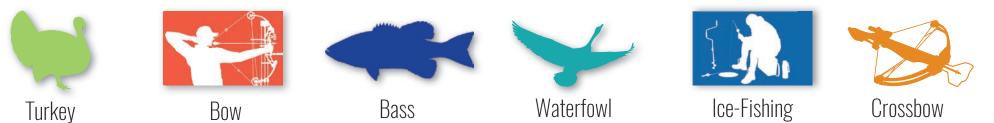
Game & Fish delivers customized, market-specific information and entertainment for avid hunters and anglers. Providing local where-to-go details, plus expert advice on tactics, species behavior and gear, Game & Fish engages its readers with actionable content that helps them discover greater hunting and fishing success.



## 2019 Four Ways To Buy

## **4 WAYS TO BUY GAME&FISH**





## 2019 Game&Fish At A Glance

As a national brand with 28 monthly editions and customized online content, Game & Fish provides area-specific coverage of hunting and fishing for core enthusiasts across the United States. Game & Fish provides both broad reach for national advertisers, and pinpoint targeting for marketers with close-to-home sales messages.



Circulation	323,584
Frequency	10 times/year
Total Audience	5,177,000
Men/Women %	80/20
Median Age	46.5
Married	78%
Average Household Income	\$85,823
Average Household Net Worth	\$449,528

### In Every Issue

• Engaging where-to and how-to feature articles give readers key information to be successful at the sport they love.

• Gear Reviews deliver results of tests that writers and editors perform on the equipment readers need in the field or on the water.

- "In The Field" dispatches inform readers of the latest outdoor news relevant to where they hunt and fish.

## 2019 Editorial Calendar

	February	March	April	May	June
SPECIAL FEATURE	Fishing Kickoff: 36 State Hotspot You Must Fish in 2019	2019 State Bass-Fishing Forecasts	Fishing Forecasts for Top Species In Each State	Great Family Fishing Trips In Each State	Best Summer Fishing In Each State
GEAR FEATURE	New Boats Reviewed	Baitcasting Reels, Rods Reviewed	Spinning Reels, Rods Reviewed	New Lures for Success on The Water	ATVs, UTVs Reviewed
SELECT BUY Bonus	Preview to March Turkey Coverage	Turkey Hunting Tactics & Gear	Competitive Fishing (MLF)		
NORTH REGION Coverage	Statewide Ice-Fishing Forecasts in Select Issues, How-To Tips for Fishing Through the Ice, Winter Bass, Crappie Tactics, Turkey- Hunting Tips, and Select State Coverage of Northern Pike and Perch	State Crappie Forecasts, Northern Pike, Late-Winter Walleyes, Early Crappie, Bass Strategies, Finding Gobblers	State Turkey Forecasts, State Bass Forecasts, Crappies, Walleyes, Turkeys	Walleyes, Bass, Trout, Catfish, Lake Erie, Lake Michigan, Turkeys	Muskie, Catfish, Walleyes, Panfish, Lake Michigan Salmon & Trout
SOUTH REGION Coverage	Annual State Crappie Forecasts in Most Magazines, Bass-Fishing, Hotspots in Select States, Southern Crappie Strategies, Stripers, Turkey Tips	Statewide Bass Fishing Forecasts, Annual State Turkey Outlooks, Crappie Hotspots and Strategies, Top Spring Fishing Locations	Bass, Crappie, Trout, Saltwater, Turkeys	Bass, Turkeys, Saltwater, Catfish, Panfish	State-by-State Catfish Forecasts, Catfishing Tactics, Saltwater, Bass, Trout, Panfish
EAST REGION COVERAGE	Top Late-Winter Fishing Locations in Each State, Statewide Ice-Fishing Roundups, Bass-Angling Tips, Catching Winter Crappie, Trout, Walleyes and Turkey Tips.	Late-Winter Fishing Hotspots, Tips for Cold- Weather Trout, Late-Winter Walleyes, Keys to Finding Gobblers, Bass Secrets	State Turkey Forecasts, State Trout Roundups, Crappie, Walleye, Turkeys	State bass forecasts, Walleyes, Turkeys, Trout, Lake Erie hotspots	Saltwater, Bass, Trout, Panfish
WEST REGION COVERAGE	Steelhead Hotspots and Tactics, Winter Trout Strategies, Finding Cold-Weather Bass, Crappie, Smallmouths, Turkey and more.	2018 State Bass Forecasts, Early-Season Trout Picks, Spring Bass Tactics, Keys to Hunting Western Gobblers	Salmon, Trout, Bass, Turkeys	Trout, Bass, Turkeys	Trout, Bass

## 2019 Editorial Calendar

	July-August	September	October	November	December
SPECIAL Feature	Our Special Annual Gear Issue	Early Season Deer Hunting	STATE DEER FORECASTS: Top Counties	State-by-State Trophy Bucks	Special Lodge Issue
GEAR FEATURE	New Hunting, Fishing Gear for All Species	New Bows Reviewed	New Shotguns Reviewed	New Rifles, Slug Guns Reviewed	Travel Gear
SELECT BUY Bonus	Bowhunting	Crossbow Hunting	Waterfowl	Waterfowl	Ice Fishing
NORTH REGION Coverage	Whitetails, Waterfowl, Pheasant, Grouse, Coyotes, Smallmouth, Largemouths, Catfish	Whitetails, Squirrels, Doves, Muskie, Doves, Walleyes, Catfish	Whitetails, Pheasants, Ruffed Grouse, Waterfowl, Walleyes, Bass	Whitetails, Waterfowl, Bass	Late-Season Whitetails, State Ice-Fishing Forecasts, Predator Hunting
SOUTH REGION COVERAGE	Whitetails, Doves, Mallards, Coyotes, Bass, Catfish	Whitetails, Doves, Catfish	Whitetails, Squirrels, Bass	Whitetails, Waterfowl, Bass	Late-Season Whitetails, Waterfowl, Predator Hunting
EAST REGION COVERAGE	Whitetails, Grouse, Waterfowl, Smallmouth, Catfish, Coyotes	Whitetails, Bears, Squirrels, Trout, Bass	Whitetails, Ruffed Grouse, Trout	Whitetails, Waterfowl, Trout	Late-Season Whitetails, State Ice-Fishing Forecasts, Predator Hunting, Waterfowl
WEST REGION COVERAGE	Mule Deer, Quail, Coyotes, Mallards Trout, Bass	Elk, Blacktails, Mulies, Trout	Blacktails, Mulies, Elk, Upland Birds, Pheasants, Trout	Mulies, Waterfowl, Elk, Trout	Mulies, Predator Hunting, Waterfowl, Upland Birds

## Meet the Reader

Print Audience	5,177,000	Men/Women %	80/20
Circulation	323,584	Median Age	46.5
Average Household Income	\$85,823	Married	78%
Average Net Worth	\$449,528	80% of readers Hunt ar	ıd Fish.

#### HUNTING:

70% have hunted for  $30^+$  years. Over 90% of readers have hunted in the past year.

#### WHAT THEY HUNT

95% of readers Hunt Big Game.

- 94% Deer, 24% Elk, 25% Bear, 28% Feral Hogs.
- 81% of readers Hunt Small Game , 71% Rabbits and Squirrels .
- 86% of readers Hunt Birds, 66% Turkeys, 54% Upland Birds, 44% Waterfowl.
- 55% of readers Hunt Predators & Varmints, 52% Coyotes.

#### TRAVEL

55% hunt 20+ days and over 35% hunt 20+ days annually. 30% have taken 1-3 overnight hunting trips; 23% have taken 4+ overnight hunting trips in the last year. Over 50% spent 10+ days on overnight hunting trips. G&F readers spend an average of \$1,600 on overnight hunting trips annually.

#### **FIREARMS**

93% hunt with firearms.
20+ days in recreation shooting annually.
Own 7.4 firearms: 88% shotguns, 82% rifles, 55% handguns.
On average, G&F readers use 250 rounds of ammo annually with 50% shooting 200+ rounds.
G&F readers spend an average of \$814 on firearms and an additional \$595 on ammo and accessories annually.

#### BOWHUNTING

75% hunt with a bow or crossbow.

**Vertical Bow:** 75.4% own a vertical bow and will spend \$450 on new bows, accessories and gear in the next 12 months.

**Crossbow:** 45.6% own a crossbow and will spend \$350 on new bows, accessories and gear in the next 12 months.

### HUNTING GEAR

G&F readers spend over \$1,750 annually on hunting gear: hunting apparel & boots (\$488), gear (\$482), camping equipment (\$504), trail cams & action cams (\$314).

#### FISHING

87% have fished for 30+ years.38 days fishing annually with 25% fishing over 45 days annually.

#### WHERE THEY FISH

85% Lakes or reservoirs, 63% rivers or streams. 23% saltwater, 10% Great Lakes

#### WHAT THEY FISH

Freshwater – 88% fish in Freshwater. 65% Largemouth Bass 56% Crappie 56% Bluegill/bream 42% Catfish/bullshead 41% Smallmouth Bass 37% Trout 33% Perch 26% Walleye/sauger 19% Striped Bass 17% Northern Pike 11% Salmon & Steelhead 6% Muskies

Saltwater – 27% fish in Saltwater. 14% Flounder/Halibut 12% Redfish 12% Speckled Trout 7% Striped Bass 6% Bluefish 3% Snook

#### WHAT THEY OWN:

88% fish with spinning gear and own 4.5 rods.
75% fish with baitcasting gear and own 3.5 rods.
Nearly all G&F readers own tackle boxes, bags and sunglasses.
81% own rain gear.
84% own multi-tools/pliers.

#### **FISHING GEAR**

G&F readers spend over \$593 annually on fishing gear: rods, reels & lures (\$321), other fishing gear (\$314).

#### **BOATS**

Two-thirds of G&F readers own boats for hunting & fishing. 50% own boats 16' to 18' and 33% own boats 12' to 15'. 40% own V-hull fishing boats. 83% own outboard motors. 50% own a single motor. 33% own 2+ outboards.

#### ATV/UTV

40% own an ATV or UTV.

## 2019 Game&Fish Magazine

Issue	Ad Space Close/Materials Due
February 2019 March 2019 April 2019 May 2019 June 2019 July/August 2019 September 2019 October 2019 November 2019 Dec 2019/Jan 2020	11/07/18 12/13/18 01/11/19 02/11/19 03/19/19 04/22/19 06/10/19 07/15/19 08/19/19 09/24/19

Newsstand On Sale

01/08/19 02/12/19 03/12/19 04/09/19 05/14/19 06/18/19 06/18/19 08/06/19 09/10/19 10/15/19 11/19/19

2019 Game&Fish SIP - Crossbow Revolution Magazine

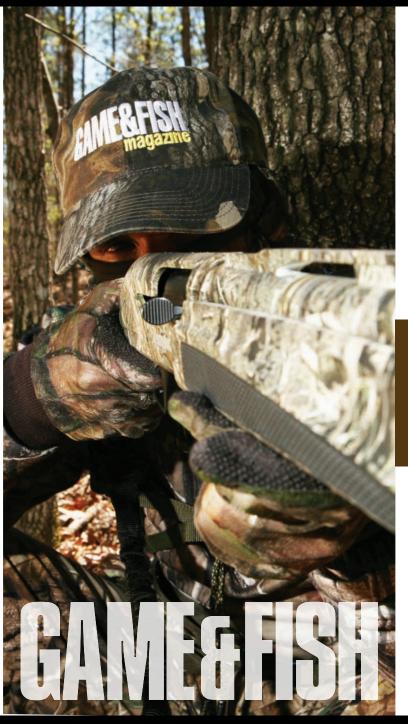
Ad Space Close/Materials Due

Newsstand On Sale

04/29/19

07/02/19







## TURKEY ENTHUSIAST PACKAGE:

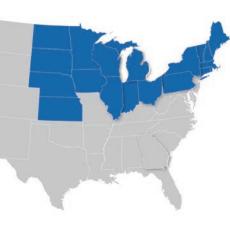
Turkey Select (March-South) Turkey Select (March-North) CIRCULATION\* 140,313 150,715 COST \$4,900 \$5,400

\*AAM June 2018 ALL RATES ARE NET

88% Own shotguns
56% Are advanced or expert hunters
53% Over half will take overnight trips to hunt
33% Will buy additional apparel and footwear
in the coming year

### Ad Close: 12/13/18 On Sale: 2/12/19





### DECEMBER/JANUARY ISSUES

**Great Plains** 

Illinois Indiana

lowa

Minnesota

Michigan

New England New York/New Jersey Ohio Pennsylvania

Wisconsin



## 2019 ICE-FISHING SELECT BUY GAME&FISH

A special section dedicated to ice-fishing. Runs only in our most popular ice-fishing issues to reduce advertiser costs! We drill down into the latest technology. Innovations are breaking open the ice-fishing world for anglers who want to catch more fish and enjoy their time on ice.

## **ICE-FISHING ENTHUSIAST PACKAGE:**

Ice-Fishing Select

CIRCULATION\* COST 155,071 Full Page Half Page One-Third Page

\$5.300

\$3,381

\$2,481

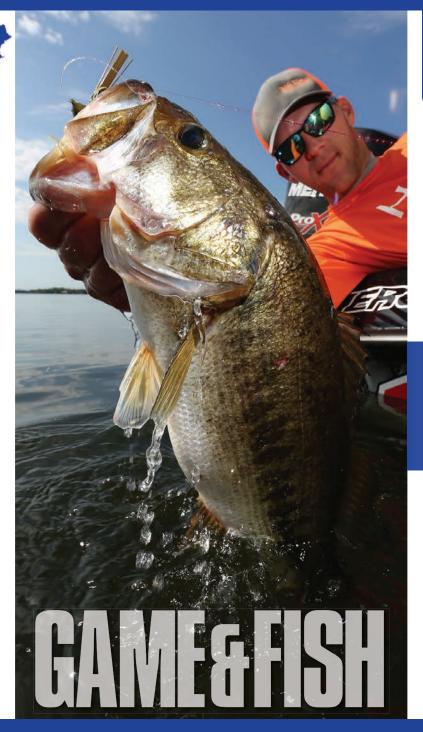
\*AAM June 2018 All rates are net

- Reach nearly 200k reader in Northern states only.
- Our readers are influencers: 45 percent advised 1-4 people on fishing in the last year.
- One in 10 expect to spend as much as \$749 on rods and reels. -2015 Reader Survey

Ad Close9/24/19On Sale11/19/19

Contact Tim Carini at tim.carini@outdoorsg.com or 678-589-2027 for more information.

**APRIL ISSUES** Alabama Arkansas California Florida Georgia Great Plains Illinois Indiana lowa Kentucky Michigan Minnesota Missouri Mississippi/Louisiana New England New York/New Jersey North Carolina Oklahoma Ohio Pennsylvania Rocky Mountain South Carolina Texas Tennessee Virginia/Maryland/Delaware/DC Washington/Oregon West Virginia Wisconsin



## **2019 MLF SPECIAL SECTION**





Full Page

Half Page

One-Third Page

### **MLF ENTHUSIAST PACKAGE:**

MLF Special Section

CIRCULATION\* 323,584 COST \$10,000 \$6,380

\$4,681

\*AAM June 2018 ALL RATES ARE NET

38 Average number of days spent fishing
92% Own spinning rods or bait casting rods
66% Own a boat
42% Own fly casting rods

### Ad Close: 1/11/19 On Sale: 3/12/19

Contact Tim Carini at tim.carini@outdoorsg.com or 678-589-2027 for more information.



### JULY/AUGUST ISSUES

Georgia

Illinois

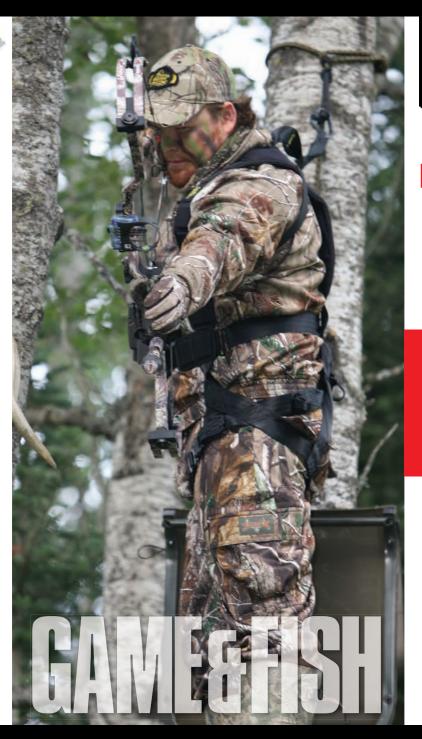
Michigan

New York/New Jersey

Ohio

Pennsylvania

Wisconsin



## 2019 BOW SELECT GAME&FISH

## **BOWHUNTER ENTHUSIAST PACKAGE:**

	CIRCULATION*	COST
Bow Select (July/August)	113,178	\$4,300
Game&Fish Southern Region Buy (Sept)	140,313	\$5,000

\*AAM June 2018 ALL RATES ARE NET

75% Of Game & Fish subscribers hunt with vertical bows
90% Buy two packs of broadheads per year
Readers will spend \$350+ on bows, accessories and gear in the next year
49% Own trail cams; 55% are "likely to buy" in the next 12 months

### Ad Close: 4/22/19 On Sale: 6/18/19



## SEPTEMBER ISSUES

Alabama Arkansas Florida Georgia Great Plains Illinois Indiana Minnesota Missouri Mississippi/Louisiana Michigan New York/New Jersey North Carolina Ohio Oklahoma Pennsylvania South Carolina Tennessee Texas Virginia/Maryland/Delaware/DC Wisconsin West Virginia



# 2019 CROSSBOW SELECT GAME&FISH

## **CROSSBOW ENTHUSIAST PACKAGE:**

	CIRCULATION	COST
Crossbow Select Full Page (G&F)(Sept)	267,355*	\$7,000
Crossbow SIP (July/Aug Newsstand Distribution)	62,000	\$5,400
Total To Run In Both:	329,355	\$10,200
*AAM June 2018 all rates are net		

### 46% Own Crossbows

55% Provide food plots, salt minerals & supplemental feed 79% own calls, lures and decoys 69% have own stands and viewing gear

### Ad Close: 6/10/19 On Sale: 8/06/19





## OCTOBER & NOVEMBER ISSUES Arkansas Illinois

lowa

Kentucky

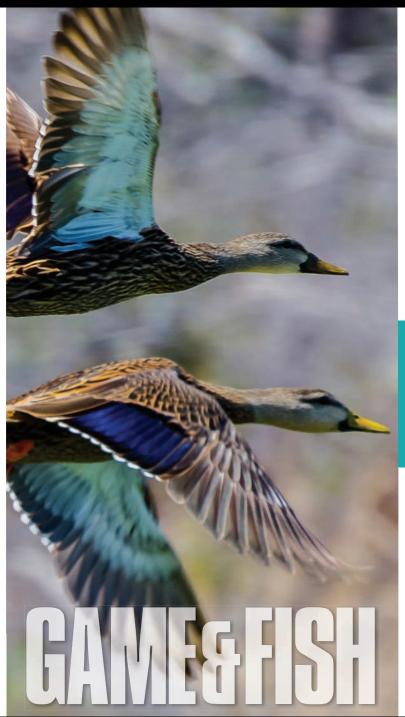
Minnesota

Missouri

Mississippi/Louisiana

Tennessee

Wisconsin



# 2019 WILDFOWL SELECT GAME&FISH

## WILDFOWL ENTHUSIAST PACKAGE:

Wildfowl Select

CIRCULATION 114,209 COST 1X \$4,000 2X \$3,800

\*AAM June 2018 All RATES ARE NET

44% Of Game & Fish subscribers hunt waterfowl
\$2,500 Average money spent on guided trips
15 Average number of nights spent on hunting trips
49% Of Game & Fish subscribers own decoys
Of dogs owned by Game & Fish subscribers, 40% are hunting dogs

### Ad Close: 7/15/19 On Sale: 9/10/19



## Special Interest Issue





### EXPANDED COVERAGE

Alabama • Arkansas • Delaware Florida • Georgia • Illinois Indiana • Kansas • Maryland Mississippi • Louisiana Michigan • Minnesota Missouri • Nebraska New York/New Jersey • North Carolina North Dakota • Ohio Oklahoma • Pennsylvania South Carolina • South Dakota Tennessee Texas • Vermont Virginia/Maryland/Delaware/DC West Virginia • Wisconsin



### 62,000 Newsstand Distribution

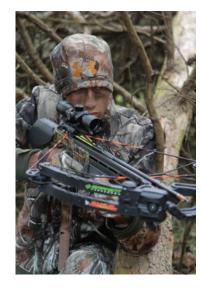
### Ad Close: 4/29/19 | On Sale: 7/2/19

Contact our Group Publisher Derek Sevcik Derek.Sevcik@OutdoorSG.com | 717-265-5408 for more information.

## **TARGET TODAY'S TOP PROSPECT**

"Based on manufacturing data since 2006, we've seen a 70 to 80 percent rise nationwide in crossbow sales."

- Archery Trade Association



RATES: Full Page Half Page Quarter Page





## 2019 State Specific Advertising Rates

	6/30/18*				
Editions	Circulation	1X	ЗX	5X	10X
AL	9,969	836	752	711	669
AR	14,271	1,197	1,077	1,017	957
CA	12,419	1,476	1,328	1,255	1,181
FL	11,767	987	888	839	789
GA	9,633	808	727	687	646
Great Plains					
KS	2,937				
NE	3,270				
ND	757				
SD	1,114				
	8,078	670	603	570	536
IL	13,615	1,130	1,017	960	904
IN	12,862	1,067	960	907	854
IA	12,754	1,058	952	899	846
KY	10,919	916	824	778	733
MI	15,327	1,272	1,144	1,081	1,017
MS/LA					
MS	3,634				
LA	3,039				
	6,673	560	504	476	448
MN	13,476	1,118	1,006	950	894
MO	13,927	1,168	1,051	993	934
New England					
CT	975				
ME	402				
MA	1,715				
NH	639				
RI	191				
VT	434				
	4,356	378	340	321	302
ebruary 2018 Issue					
ame & Fish	State Ad Buy	Full Page F	our Color		

### Effective January 1, 2019

4-Color	Gross	1x	Зх	5x	10x
	Full Page	20,840	18,756	17,714	16,672
	2/3 Page	16,143	14,528	13,721	12,914
	1/2 Page	13,296	11,967	11,302	10,637
	1/3 Page	9,754	8,779	8,291	7,804
2-Color	Gross	1x	Зх	5x	10x
	Full Page	16,964	15,267	14,419	13,571
	2/3 Page	13,140	11,826	11,169	10,512
	1/2 Page	10,823	9,741	9,199	8,658
	1/3 Page	7,940	7,146	6,749	6,352
B&W	Gross	1x	Зх	5x	10x
B&W	Gross Full Page	1x 14,879	3x 13,391	5x 12,648	10x 11,904
B&W					
B&W	Full Page	14,879	13,391	12,648	11,904
B&W	Full Page 2/3 Page	14,879 11,525	13,391 10,373	12,648 9,797	11,904 9,220
B&W	Full Page 2/3 Page 1/2 Page	14,879 11,525 9,493	13,391 10,373 8,544	12,648 9,797 8,069	11,904 9,220 7,595
B&W Cover	Full Page 2/3 Page 1/2 Page 1/3 Page	14,879 11,525 9,493 6,964	13,391 10,373 8,544 6,268	12,648 9,797 8,069 5,920	11,904 9,220 7,595 5,572
	Full Page 2/3 Page 1/2 Page 1/3 Page 1/6 Page	14,879 11,525 9,493 6,964 3,210	13,391 10,373 8,544 6,268 2,889	12,648 9,797 8,069 5,920 2,728	11,904 9,220 7,595 5,572 2,568
	Full Page 2/3 Page 1/2 Page 1/3 Page 1/6 Page Gross	14,879 11,525 9,493 6,964 3,210 1x	13,391 10,373 8,544 6,268 2,889 <u>3x</u>	12,648 9,797 8,069 5,920 2,728 5x	11,904 9,220 7,595 5,572 2,568 10x

## 2019 Eastern Region Industry Advertising Rates

4-Color	Gross	1x	Зх	5x	10x
	Full Page	3,548	3,193	3,016	2,838
	2/3 Page	2,748	2,473	2,336	2,198
	1/2 Page	2,264	2,037	1,924	1,811
	1/3 Page	1,661	1,495	1,411	1,328
2-Color	Gross	1x	Зх	5x	10x
	Full Page	2,888	2,599	2,455	2,310
	2/3 Page	2,237	2,013	1,901	1,789
	1/2 Page	1,842	1,658	1,566	1,474
	1/3 Page	1,352	1,217	1,149	1,081
B&W	Gross	1x	Зх	5x	10x
	Full Page	2,533	2,280	2,153	2,026
VT ME	2/3 Page	1,962	1,766	1,668	1,570
NY	1/2 Page	1,616	1,454	1,374	1,293
PA CT RI NJ DE MD	1/3 Page	1,186	1,067	1,008	948
And Sunday MD	1/6 Page	546	492	464	437

### Effective January 1, 2019

Eastern Region Distribution: 44,963

ND

4-Color	Gross	1x	Зx	5x	10x
	Full Page	8,304	7,474	7,059	6,643
	2/3 Page	6,432	5,789	5,467	5,146
	1/2 Page	5,298	4,768	4,503	4,239
	1/3 Page	3,887	3,498	3,304	3,109
2-Color	Gross	1x	Зх	5x	10x
	Full Page	6,759	6,084	5,746	5,408
_	2/3 Page	5,236	4,712	4,450	4,189
	1/2 Page	4,313	3,881	3,666	3,450
	1/3 Page	3,164	2,847	2,689	2,531
B&W	Gross	1x	Зх	5x	10x
	Full Page	5,929	5,336	5,040	4,743
	2/3 Page	4,592	4,133	3,904	3,674
	1/2 Page	3,783	3,404	3,215	3,026
MI OH	1/3 Page	2,775	2,498	2,359	2,220
	1/6 Page	1,279	1,151	1,087	1,023

### Effective January 1, 2019

Mid-Western Region Distribution: 110,108

## 2019 Northern Region Industry Advertising Rates

4-Color	Gross	1x	Зх	5x	10x
	Full Page	10,409	9,368	8,848	8,327
	2/3 Page	8,063	7,256	6,853	6,450
	1/2 Page	6,641	5,977	5,645	5,313
	1/3 Page	4,872	4,385	4,141	3,898
2-Color	Gross	1x	Зх	5x	10x
	Full Page	8,473	7,626	7,202	6,778
	2/3 Page	6,563	5,907	5,578	5,250
	1/2 Page	5,406	4,865	4,595	4,325
	1/3 Page	3,966	3,569	3,371	3,173
B&W	Gross	1x	Зх	5x	10x
	Full Page	7,432	6,689	6,317	5,945
VT ME	2/3 Page	5,757	5,181	4,893	4,605
NH	1/2 Page	4,742	4,267	4,030	3,793
MI PA CT RI IN OH PA DE MD	1/3 Page	3,479	3,131	2,957	2,783
MD	1/6 Page	1,603	1,443	1,363	1,283

### Effective January 1, 2019

Northern Region Distribution: 155,071\*

\* Northern is combination of East + Midwest

## 2019 Southern Region Industry Advertising Rates

Effective January 1, 2019	
---------------------------	--

4-Color	Gross	1x	Зх	5x	10x
	Full Page	10,697	9,627	9,093	8,558
	2/3 Page	8,286	7,457	7,043	6,629
	1/2 Page	6,825	6,142	5,801	5,460
	1/3 Page	5,007	4,506	4,256	4,005
2-Color	Gross	1x	Зх	5x	10x
	Full Page	8,707	7,836	7,401	6,966
	2/3 Page	6,744	6,070	5,733	5,396
	1/2 Page	5,555	5,000	4,722	4,444
	1/3 Page	4,075	3,668	3,464	3,260
B&W	Gross	1x	Зх	5x	10x
	Full Page	7,637	6,874	6,492	6,110
	2/3 Page	5,916	5,324	5,028	4,733
B B B	1/2 Page	4,873	4,385	4,142	3,898
	1/3 Page	3,575	3,217	3,039	2,860
TN NC 3	1/6 Page	1,648	1,483	1,400	1,318

Southern Region Distribution: 140,313

## 2019 Western Region Industry Advertising Rates

4-Color	Gross	1x	Зх	5x	10x
	Full Page	3,256	2,930	2,768	2,605
	2/3 Page	2,522	2,270	2,144	2,018
	1/2 Page	2,077	1,870	1,766	1,662
	1/3 Page	1,524	1,372	1,295	1,219
2-Color	Gross	1x	Зх	5x	10x
	Full Page	2,650	2,385	2,253	2,120
	2/3 Page	2,053	1,848	1,745	1,642
	1/2 Page	1,691	1,522	1,437	1,353
	1/3 Page	1,240	1,116	1,054	992
B&W	Gross	1x	Зх	5x	10x
	Full Page	2,325	2,092	1,976	1,860
	2/3 Page	1,801	1,621	1,531	1,440
C. A.	1/2 Page	1,483	1,335	1,261	1,186
That	1/3 Page	1,088	979	925	870
and the start of the	1/6 Page	501	451	426	401

### Effective January 1, 2019

Western Region Distribution: 30,136

## Where-to-Go and Pro Shop Advertising Rates

### Effective January 1, 2019

Where-to-Go			
4-Color	1 x	3 x	5 x
1-Inch	\$498	\$473	\$447
2-Inch	917	866	840
3-Inch	1,365	1,260	1,234
4-Inch	1,785	1,680	1,627
B & W	1 x	3 x	5 x
1-Inch	\$393	\$368	\$342
2-Inch	735	683	657
3-Inch	1,076	1,024	998
4-Inch	1,418	1,339	1,313
Pro Shop			
4-Color	1 x	3 x	5 x
1/4 Page	\$4,882	\$4,777	\$4,646

## 2019 Requirements & Specs.

#### **Typical Advertising Sizes and Mechanical Specifications:**

Trim Size: 7 <sup>3</sup>/<sub>4</sub> w x 10 <sup>1</sup>/<sub>2</sub>h

1. Two Page Spread Non-Bleed: 14.5 x 9.5 Bleed: 15.75 x 10.75 Trim: 15.5 x 10.5 Safety: 15 x 10

2. Two Page One-Half Horizontal

Non-Bleed: 14.5 x 4.75 Bleed: 15.75 x 5.5 Trim: 15.5 x 5.25 Safety: 15 x 4.75

3. Full Page Non-Bleed: 6.75 x 9.5 Bleed: 8 x 10.75 Trim: 7.75 x 10.5 Safety: 7.25 x 10

4. Two-Third Vertical Non-Bleed: 4.375 x 9.5 Bleed: 5.25 x 10.75 Trim: 5 x 10.5 Safety: 4.5 x 10

5. One-Half Vertical

Non-Bleed: 4.375 x 7.25 Bleed: 5.25 x 8 Trim: 5 x 7.75 Safety: 4.5 x 7.25 6. One-Half Horizontal Non-Bleed: 6.75 x 4.75 Bleed: 8 x 5.5

Trim: 7.75 x 5.25 Safety: 7.25 x 4.75

#### 7. One-Third Vertical

Non-Bleed: 2.125 x 9.5 Bleed: 2.875 x 10.75 Trim: 2.625 x 10.5 Safety: 2.125 x 10

8. One-Third Horizontal Non-Bleed: 6.75 x 3.375 Bleed: 8 x 4.125 Trim: 7.75 x 3.875 Safety: 7.25 x 3.375

9. One-Third Square Non-Bleed: 4.375 x 4.75 Bleed: 5.25 x 5.5 Trim: 5 x 5.25 Safety: 4.5 x 4.75

**10. One-Quarter Vertical** Non-Bleed: 3.375 x 4.75

11. One-Ouarter Horizontal Non-Bleed: 4.375 x 3.625

12. One-Sixth Vertical Non-Bleed: 2.125 x 4.75

13. One-Sixth Horizontal Non-Bleed: 4.375 x 2.25

**One Inch Banner** Non-Bleed: 6.75 x 1 **Two Inch Banner** Non-Bleed: 6.75 x 2

**Eight Inch Vertical** Non-Bleed: 2.125 x 8

Seven Inch Vertical Non-Bleed: 2.125 x 7

Six Inch Vertical

1

2

7

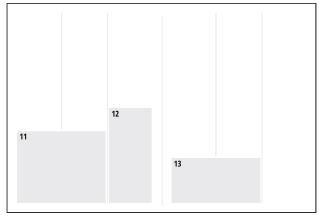
Non-Bleed: 2,125 x 6

"Where-To-Go" Sizes

**One Inch Vertical** 2.125 x 1 **Two Inch Vertical** 2.125 x 2 **Two Inch Horizontal** 4.375 x 1

**Three Inch Vertical** 2.125 x 3 **Four Inch Vertical** 2.125 x 4 Four Inch Horizontal 4.375 x 2

4 5



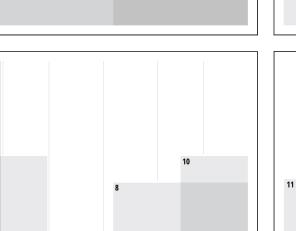
SWOP-standard proof, pulled from the supplied file, must be submitted with each 4-color ad.

**Non-Bleed** - 1/2" inside trim. Non-bleed ads should have all elements within this measurement.

**Bleed** - 1/8" outside the trim. Elements that "bleed" off trimmed page should extend at least 1/8" beyond trim.

**Trim** — The edge of the page.

**Safety** – 1/4" inside of trim edge. All image and text not intended to bleed should be within this measurement.



3

## 2019 Magazine Requirements & Specs.

#### General Production Information:

Trim Size: 7-3/4" w x 10-1/2" h

 $\cdot$  Non-Bleed:  $\frac{1}{2}$ " inside trim. Non-bleed ads should have all elements within this measurement.

• Bleed: 1/8" outside the trim. Elements that "bleed off" trimmed page should extend at least 1/8" beyond trim.

• Trim: The edge of the page.

• Safety: 1/4" inside of the trim edge on all four sides for a total 1/2" safety both vertically and horizontally. All image and text not intended to bleed should be within this measurement.

Please contact the production manager for specs, quantities, and delivery information for supplied inserts and cards.

Advertising File Requirements:

OSG requires that ads be submitted in PDF/X-1a format.

Files must have:

- All fonts embedded.
- Page geometry defined and consistent (trim, bleed, and media/art boxes).
- Correct color space for all elements (CMYK or grayscale).
- Spot colors converted to CMYK.
- Color and grayscale image resolution between 266 and 300 ppi at 100% placement.
- Bitmap image resolution between 600 and 1200 dpi.
- Total ink coverage should not exceed 300%.

#### Advertising File Submission:

Outdoor Sportsman Group maintains an advertising materials portal to support advertisers in the quick and easy electronic delivery of digital ad files: osg.sendmyad.com

Once at the home page you can sign up as a new user or sign into your existing account. The ad portal will do a general check for correct ad size, font embedding, and image resolution per OSG's general ad submission guidelines.

Proofs supplied by the advertiser for color guidance will be forwarded to press.

Send all advertising materials and insert bluelines to: Jody Howard, Production Manager - Game & Fish 3330 Chastain Meadows Pkwy. NW, Suite 200 Kennesaw, GA 30144-5881 678-589-2021 jody.howard@outdoorsg.com

## 2019 Terms & Conditions

### Terms and Conditions:

1. The publisher may reject any advertising for any reason at any time, even if previously acknowledged or accepted.

2. Cancellations or changes in advertising (including changes in insertion orders) will not be accepted by the publisher after the issue closing date.

3.Cancellations must be in writing, and none are considered accepted until confirmed in writing by the publisher.

4. Cancellation of a space contract by the advertiser or its agency will result in the forfeiture of position protection and/or the contract rate, if any. The rate on past and subsequent insertions will be adjusted to conform to the actual space used at current rates.

5. The publisher shall not be liable for any delay or failure to print, publish or circulate all or any portion of any issue in which an advertisement accepted by the publisher is contained if such failure is due to acts of God, strikes, work stoppages, accidents, or other circumstances beyond the publisher's control. The liability of publisher, if any, for any act, error, or omission for which it may be held responsible at law or in equity shall not exceed the cost of the advertising space affected by the error. In no event shall publisher be liable for any indirect, consequential, punitive, special, or incidental damages, including, but not limited to, lost income or profits.

6.Advertiser and agency represent and warrant that they are authorized to publish the entire contents and subject matter of any advertisement in any issue or edition and that publication will not violate any law or infringe upon any right of any party or result in any claims against publisher. In consideration of the publication of an advertisement, the advertiser and the agency, jointly and severally, will indemnify, defend and hold harmless KSE Sportsman Media, Inc. its affiliates officers, agents and employees against any and all losses and expenses (including legal fees) arising from or relating to (a) a breach or misrepresentation of the foregoing representations and warranties, and/or (b) the publication or contents of the advertisement including, without limitation, claims or suits for defamation, libel, misappropriation, privacy or publicity rights, copyright or trademark infringement, plagiarism, and from any and all similar claims now known or hereafter devised or created.

7.No conditions, printed or otherwise, appearing on the contract, order, or copy instructions that conflict with the publisher's policies or the terms and conditions stated herein will be binding on the publisher and to the extent inconsistent with the terms herein, these terms and conditions shall govern and supersede any such conditions.

8. The publisher has the continuing right to adjust its rate schedule and will regard the failure of an order to correspond to the rate schedule as a clerical error and will, without further communication, invoice the advertiser based on rates in effect at that time.

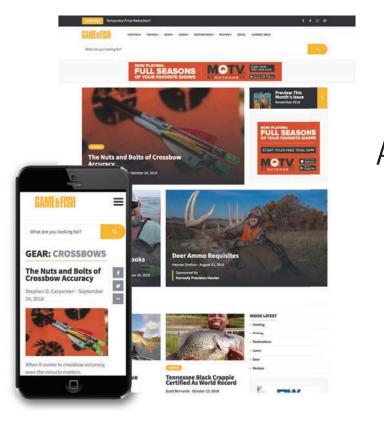
9. The publisher will hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher. Please be advised that there is no "sequential liability" to the publisher. Payment is due upon receipt of invoice. All payments must be in United States currency. Advertiser and/or its advertising agency are jointly and severally liable for all costs, fees and expenses (including attorney or collection agency fees) incurred in connection with the collection of all monies due.

10. The forwarding of an order is construed as an acceptance of all the publisher's rates and conditions in effect at that time.

11. This agreement shall be governed by and construed in accordance with the laws of the State of Georgia without regard to conflict of laws provisions. Any action or proceeding arising out of or relating to this agreement or publisher's publication of the advertising shall be brought in the courts of record in the State of Georgia.



Game & Fish online adds a valuable dimension to the brand by bringing visitors the most up-to-date news and information on localized hunting and fishing, presented with engaging video content, extensive fore-casts, gear reviews and access to the hunting and angling community.



477K III Avg. Monthly Uniques

40.6 Amedian Age

Average HHI Male (%) Annual Page Views Avg. Time Spent Pages Per Session Traffic From Mobile/Tablet eNewsletter Subscribers Social Media Followers \$73,200 85% 10,641,522 1:09 1.5 69% 209,546 196,212

Source: Site Traffic and Gender Skew based on Google Analytics data October 2017-September 2018. RNI Doublebase: Income and Age for website reflects the audience for Game & Fish combined with 1+ hours of internet usage the prior day. E-Newsletter Subscribers from Exact Target for publications and What Counts for networks as of December 2018. Social Audience reflects Followers or Likes for OSG Social content on Facebook, Twitter as of December 2018.





Annual Frequency: 12 times/year

Field Served: Where-to and how-to information for all types of hunting, fishing and outdoor recreation.

Publisher's Statement

6 months ended June 30, 2018, Subject to Audit

Published by Outdoor Sportsman Group - Integrated Media

EXECUTIVE SUMMARY: TOTAL AVERAGE CIRCULATION							
Total							
Paid & Verified	Single	Total	Rate	Variance			
Subscriptions	CopySales	Circulation	Base	to Rate Base			
304,775	18,809	323,584	None Claimed				

#### TOTAL CIRCULATION BY ISSUE

	Paid Subscriptions		tions	Verified Subscriptions				Single Copy S	Sales		Total		
			Total			Total	Total			Total	Total	Paid & Verified	Total
		Digital	Paid		Digital	Verified	Paid & Verified		Digital	Single Copy	Paid & Verified	Circulation	Paid & Verified
Issue	Print	Issue	Subscriptions	Print	Issue	Subscriptions	Subscriptions	Print	Issue	Sales	<b>Circulation - Print</b>	- Digital Issue	Circulation
Feb	305,036	89	305,125	697		697	305,822	20,566		20,566	326,299	89	326,388
Mar	298,456	89	298,545	696		696	299,241	18,463		18,463	317,615	89	317,704
Apr	308,472	88	308,560	692		692	309,252	17,789		17,789	326,953	88	327,041
May	304,504	83	304,587	683		683	305,270	20,225		20,225	325,412	83	325,495
Jun	303,527	82	303,609	681		681	304,290	17,000		17,000	321,208	82	321,290
Average	303,999	86	304,085	690		690	304,775	18,809		18,809	323,498	86	323,584

SUPPLEMENTAL ANALYSIS OF AVERAGE CIRCULATION							
	Print	Digital Issue	Total	% of Circulation			
Paid Subscriptions							
Individual Subscriptions	303,999	86	304,085	94.0			
Total Paid Subscriptions	303,999	86	304,085	94.0			
Verified Subscriptions							
Individual Use	690		690	0.2			
Total Verified Subscriptions	690		690	0.2			
Total Paid & Verified Subscriptions	304,689	86	304,775	94.2			
Single Copy Sales							
Single Issue	18,809		18,809	5.8			
Total Single Copy Sales	18,809		18,809	5.8			
Total Paid & Verified Circulation	323,498	86	323,584	100.0			

VARIANCE OF LAST THREE RELEASED AUDIT REPORTS							
Audit Period Ended	Rate Base	Audit Report	Publisher's Statements	Difference	Percentage of Difference		
6/30/2017	None Claimed	411,547	411,547				
6/30/2016	None Claimed	411,608	411,608				
6/30/2015	None Claimed	412,212	411,160	1,052	0.3		

PRICES						
		Average Price(2)				
	Suggested Retail Prices (1)	Net	Gross (Optional)			
Average Single Copy	\$4.99					
Subscription	\$19.97					
Average Subscription Price Annualized (3)		\$10.80				
Average Subscription Price per Copy		\$0.90				

(1) For statement period

(2) Represents subscriptions for the 12 month period ended December 31, 2017
 (3) Based on the following issue per year frequency: 12

#### ADDITIONAL DATA IN WWW.AUDITEDMEDIA.COM MEDIA INTELLIGENCE CENTER

Circulation by Regional, Metro & Demographic Editions Geographic Data Analysis of New & Renewal Paid Individual Subscriptions Trend Analysis

ADDITIONAL ANALYSIS OF VERIFIED								
	Print	Digital Issue	Total					
Individual Use	Individual Use							
Ordered/Payment Not Received	690		690					
Total Individual Use Copies	690		690					

#### RATE BASE

None Claimed

#### NOTES

Established: 1976

Rounding %: Due to rounding, percentages may not always add up to 100%.

Double Issues: A double issue represents two copies of service. The Average Subscription Price Annualized is based on 12 issues, which includes 2 double issues.

Average Nonanalyzed Nonpaid: Average Nonanalyzed Nonpaid circulation for the period was: 1,201

We certify that to the best of our knowledge all data set forth in this publisher's statement are true and report circulation in accordance with Alliance for Audited Media's bylaws and rules.
Parent Company: KSE Sportsman Media, Inc.
GAME & FISH MAGAZINE, published by Outdoor Sportsman Group - Integrated Media \* 1040 Sixth Avenue 12th Floor \* New York, NY 10018
CARTER VONASEK
Planning Director
P: 212.852.6686 \* F: 212.403.7123 \* URL: www.gameandfishmag.com

AAM Member since: 1986

Page 2 of 2 • 04-0358-2 Alliance for Audited Media Copyright © 2018 All rights reserved.